

2016 Monash University Consultancy Disclosure

The University engaged a wide range of consultants to assist in the implementation of new systems, and to provide advisory services and information for business developments and a variety of research projects.

During the year ended 31 December 2016, there were 38 consultancies where the total fees payable to the consultants were \$100,000 or greater. The total expenditure incurred during 2016 in relation to these consultancies is \$17,007,605 (excl. GST). The details of these individual consultancies are shown in the table below.

During the year ended 31 December 2016, there were 184 consultancies where the total fees payable to the consultants were less than \$100,000. The total expenditure incurred during 2016 in relation to these consultancies is \$4,013,080 (excl. GST).

Consultant	Description of services	2016 \$ (excl. GST)	Commitments \$ (excl GST)
PRICE WATERHOUSE COOPERS	Business advisory services	3,713,033	1,019,979
STRATEGIC PROJECT PARTNERS PTY LTD	Planning and advisory services	2,511,127	152,081
THE NOUS GROUP	Management consulting services	1,439,895	919,730
3WKS PTY LTD	Digital Strategy Consulting	1,163,000	578,035
SIXTREE AUSTRALIA PTY LTD	Enterprise Intergrating Services	872,444	17,268
ELABOR8 PTY LTD	Business advisory services	608,088	9,912
SQUIZ AUSTRALIA PTY LTD	Web related services	516,763	-
CORTELL AUSTRALIA PTY LTD	IT system services	427,771	16,776
THOUGHTWORKS AUSTRALIA PTY LTD	Software design services	419,126	-
FACTOR 5 SOFTWARE PTY LTD	Curriculum design services	327,594	30,543
MAGELLAN CONSULTING PTY LTD	Workplace relations advice	285,522	112,145
THORP WELSTEAD	Architectural services	284,050	150,937
CYON KNOWLEDGE COMPUTING PTY LTD	Scheduling resource management	264,000	38,000
DELL AUSTRALIA PTY LTD	IT system services	254,041	37,071
SO I.R. PTY LTD	Employment relations advice	248,260	-
LYONS	Architectural services	247,602	48,334
PLP BUILDING SURVEYORS	Building surveying consulting	243,580	56,961
FUTURE KNOWLEDGE PTY LTD	HR technology consulting	239,575	-
CEVO	Software Development Services	224,688	-
HASSELL LTD	Architectural services	208,679	7,969
BLACKBOARD INTERNATIONAL B.V.	IT system services	195,900	14,340
NINE LANTERNS PTY LTD	Software Development Services	186,000	-
SOLUTIONS AT WORK PTY LTD	Industrial relations advice	172,368	-
EXIRON (AUST) PTY LTD	Web related services	171,000	-
ADELPHI DIGITAL CONSULTING GROUP	Digital communications services	165,545	4,500
CALLISTA SOFTWARE SERVICES	Software Development Services	152,059	18,406
GROSVENOR MANAGEMENT CONSULTING	Management consulting services	151,358	1,193
REGARWEN PTY LTD	Commercialisation legal advisory services	146,380	117,908
SHINewing AUSTRALIA PTY LTD	Business advisory services	136,685	402,739
UNIVERSITY OF MARYLAND	Course development and design	135,204	203,686
FIGURE AND GROUND ADVISORY	Infrastructure advice	94,531	-
KPMG	Business advisory services	123,655	34,327
PAUL RIGGS CONSULTING	HR consultancy services	121,567	32,053
THE HARVISON GROUP PTY LTD	Business advisory services	118,250	-
C3 BUSINESS SOLUTIONS PTY LTD	Business intelligence solutions	117,000	629,869
G.B. CONSULTANTS PTY LTD	IT system services	110,825	1,566
PENINSULA SPRINGS (TRUSTEE FOR THE CHERYL OWENS FAMILY TRUST)	Industrial relations advice	110,440	117,280
APOUMAME	Marketing consultant services	100,000	91,000
Subtotal > \$100,000		17,007,605	4,864,609
184 Consultancies <\$100,000		4,013,080	-
Total Consultancies		21,020,685	4,864,609