

From Surviving to Thriving: Navigating the Journey from Law School to Legal Practice

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Student Discussion Forum – 18 May 2020

1. Introduction

- Connection to Monash Law School
- This is just how I navigated my career – not the only way

2. Career Summary

- Allens partner for 20 years
- ANZ Group General Counsel for 12 years

3. Finishing at Melbourne Law School

4. Starting in Practice: my first three roles

5. The Turning Point: Joining Arthur Robinson & Hedderwicks (now Allens)

6. Early Years at Arthur Robinson & Hedderwicks

- How did I survive – my six steps:
 - Hard work (but also looking after family)
 - Treat all about you with respect
 - Learning from others - and being resilient
 - Giving credit to others for a good outcome
 - Doing the menial tasks – and doing them well
 - Building rapport with clients
- Transition from surviving to thriving
- Kindness from others

7. Setbacks

8. Seek out good people – building rapport

9. Dealing with difficult people

10. The importance of humility and gratitude