PROCUREMENT POLICY – WORLD MOSQUITO PROGRAM LTD

SCOPE

This policy applies to:

● all World Mosquito Program (WMP) Ltd staff, including its subsidiaries, and to contractors and third parties operating on behalf of WMP Ltd.
● all expenditure at WMP Ltd, regardless of funding source and including the following types:
  o Purchase orders
  o Contracts
  o Contractor agreements
  o Letters of intent
  o Heads of agreement
  o Memoranda of understanding
  o Commitments or agreements

POLICY STATEMENT

All procurement activity undertaken by WMP Ltd is required to demonstrate that the spending of WMP Ltd funds is conducted in an honest, competitive, fair and transparent manner that achieves the best value for money and upholds WMP Ltd's reputation. Goods and services procured must be fit for purpose and sourced in a socially and ethically responsible manner, and take into account required specifications, quality, service, delivery, reliability, probity, and the Total Cost of Ownership (TCO).

WMP Ltd has established an approach to facilitating procurement activity that fulfils these principles and requirements. All WMP Ltd staff who engage in procurement activity must adhere to the processes as set out in this policy and the Procurement Procedure - WMP Ltd.

1. Purchase Orders

   1.1. Purchases from all suppliers must be covered by a formal WMP Ltd Purchase Order, with the following exemptions:
   1.1.1. where a direct invoice process has been put in place by WMP Ltd; or
   1.1.2. the purchase is made with cash.

   1.2. All Purchase Orders must be requested and approved prior to the delivery of goods and services, and prior to any payment being made.

   1.3. Staff must have the appropriate authorised financial limit and contract signing delegation prior to entering any contractual agreement for the procurement of goods and/or services.

2. Suppliers

Approved Suppliers

   2.1. A WMP Ltd- or Monash University-approved supplier or a panel of approved suppliers may be appointed pursuant to a competitive process, in accordance with the Procurement Procedure - WMP Ltd.

   2.2. Where an approved supplier(s) is in place, the Threshold Value requirements set out in Table 1 do not apply.

   2.3. An approved supplier(s) must be used unless they are unable to supply the specified goods or services, as and when required.

      2.3.1. Where an approved supplier(s) is unable to supply the specified goods or services, an exemption must be sought and approved in accordance with the Procurement Procedure - WMP Ltd prior to engaging the broader market.
Sole Suppliers

2.4. Where there is a sole supplier, the threshold value requirements set out in Table 1 do not apply. An exemption must be sought and approved in accordance with this policy prior to making a commitment to a sole supplier.

Contractors and Labour Hire

2.5. Where WMP Ltd procures services through a labour hire arrangement within Australia, the labour hire provider must be licensed under the Victorian Government’s Labour Hire Licensing Scheme. For more information on engaging a labour hire worker on behalf of WMP Ltd, staff should refer to the Monash University Labour Hire Licensing intranet page.

3. Threshold Values and Processes

3.1. Where there is no Approved Supplier(s), the Threshold Value requirements set out in Table 1 must be satisfied.
3.2. The Threshold Values are to be applied on the anticipated total expenditure, accumulated over the total term of the contract, are in local currency and are exclusive of Goods and Services Tax (GST), sales tax, service tax or other applicable duties or taxes.
3.3. Documented evidence of the requirements and assessment of value for money must be submitted with the request for a Purchase Order.
3.4. The requirements for demonstrating a competitive, fair and transparent process and the corresponding values at which the thresholds apply are set out as follows:

**TABLE 1: Threshold Values excluding GST (for the full contract term)**

<table>
<thead>
<tr>
<th>Type of Purchase</th>
<th>Threshold Value (AUD or AUD equivalent)</th>
<th>Requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Quote</td>
<td>$5,000 - $49,999.99</td>
<td>Minimum 1 documented quotation</td>
</tr>
<tr>
<td>Three Quotes</td>
<td>$50,000 - $399,999.99</td>
<td>Minimum 3 documented quotations</td>
</tr>
<tr>
<td>Strategic Sourcing</td>
<td>$400,000 +</td>
<td>Tender Process</td>
</tr>
</tbody>
</table>

3.5. An exemption to the Thresholds and Processes requirements is not needed for the following goods and/or services, and as such these are deemed exempt from the requirements set out at Table 1. For the avoidance of doubt, each of the following activities is required to demonstrate value for money and requires approval from the relevant delegate(s):

3.5.1. payments relating to research grants (e.g. to universities, hospitals and/or medical research institutes);
3.5.2. wages and other associated on-costs (e.g. tenancy arrangements with hospitals and/or medical research institutes);
3.5.3. third-party payments where WMP Ltd novates the procurement to another entity under contract;
3.5.4. where the partner is a government agency (local, state or national);
3.5.5. where staff are engaged as contractors in countries where WMP Ltd does not have a registered office;
3.5.6. country-specific implementation partners in countries where WMP Ltd is undertaking projects (conducted in accordance with the partner selection process)

4. Exemptions to the Thresholds and Processes

4.1. Where the standard procurement thresholds and processes are deemed to be not applicable, an exemption to this policy and/or the Procurement Procedure - WMP Ltd may be granted to:

4.1.1. use an alternative to an approved supplier or a panel of approved suppliers;
4.1.2. use an alternative to the Threshold Value requirements;
4.1.3. use a sole supplier; or
4.1.4. renegotiate to extend an existing agreement without conducting a quotation or tender process.

4.2. A request for an exemption must also meet one or more of the following categories:

4.2.1. the approved supplier or panel of approved suppliers cannot supply the goods and/or services required;
4.2.2. demonstrated unique technical requirements with only one sole supplier in the market;
4.2.3. standardisation of existing goods or services;
4.2.4. time-critical events that have been caused by unforeseen circumstances; and/or
4.2.5. other exceptional circumstances based on business necessity as determined by the WMP Ltd Chief Executive Officer (CEO).

4.3. Exemptions to this Policy must be approved by the WMP Ltd CEO or their delegate(s).
4.4. All requests for an exemption to this policy shall be reported to the WMP Ltd Board of Directors at least annually (or more frequently as required by the Board).

5. **Probit and Conflict of Interest**

5.1. All WMP Ltd procurement decisions are to be made in a transparent manner that allows them to be understood and justified, and all procurement activities must reflect the following principles through all stages of the procurement process:

- open competitive processes;
- fairness, consistency and transparency;
- identification and resolution of conflicts of interest;
- accountability in decision making; and
- monitoring and evaluating performance.

5.2. Any perceived, potential or actual conflict of interest in the purchase of goods or services must be acknowledged and managed in accordance with the [Monash University Conflict of Interest Procedure](#) and/or the [Gifts, Benefits and Hospitality Procedure](#).

5.3. Individuals actively involved in a tender process must not accept any hospitality, meals, participation at events (whether paid or not paid), or gifts, including items of a trivial or seasonal nature (e.g. promotional calendars, diaries, pens etc) from a party related to the tender. Solicitation or acceptance of gifts, benefits and hospitality during a tender process creates conflict of interest and a perception of unfair treatment.

5.4. All WMP Ltd Procurement staff and the WMP Ltd Executive Team must complete an annual Conflict of Interest declaration, and also declare any conflicts of interests immediately as they may arise. The WMP Ltd Chief Operating Officer must ensure compliance to this requirement.

6. **Document Retention**

6.1. Document retention assists in ensuring conformity to processes, accountability, preserving confidence in WMP Ltd processes, and will improve defensibility of procurement decisions.

6.2. Document retention is to be undertaken in accordance with the [Monash University Recordkeeping Policy](#), and Procurement documents are to be retained for the following periods:

- Competitive tender documents (e.g. Request for Tender documents) and successful bidder responses: 7 years after the date of the contract (if no contract is awarded, no retention period applies).
- Competitive tender responses from unsuccessful tenderers: 3 years after submission.
- Contract documents: 7 years from contract expiry.
- Contract management records: 7 years from date of record.

7. **Breach of Policy**

7.1. WMP Ltd treats any breach of policies seriously. WMP Ltd encourages reporting of concerns about non-compliance and manages compliance in accordance with the applicable Enterprise Agreement or contract terms.

7.2. Any apparent or material breach of this policy may be reported to the WMP Ltd Board of Directors, or via the process outlined in the [Monash University Whistleblower Policy](#).

**DEFINITIONS**

| Approved Supplier(s) | A Supplier or Suppliers appointed as a result of a policy compliant procurement process in accordance with this policy and for which there is a written agreement between WMP Ltd. or Monash University and the Supplier to supply specified goods and/or services at agreed terms. |
| Direct Invoice | An invoice processed by WMP Ltd; without there being an initiating Purchase Order issued. Direct Invoices are allowed for a limited and select group of goods and/or services where ongoing supply is provided on a regular basis and are normally covered by an overarching contract or agreement. All other invoices require reference to a Purchase Order to finalise settlement with a Supplier. |
| Environmental Issues | Environmental issues cover all environmental impacts of goods and services from cradle to grave including: reducing the number of goods and/or services purchased; minimising energy, water and materials; recycled, recyclable, biodegradable and reusable components; minimal packaging, maintenance, waste, emissions, chemicals and transportation; and environmentally responsible disposal. |
| Executive Team | WMP Ltd senior staff of who are collectively responsible for assisting the CEO to manage the Company. |
| **Panel** | A Panel includes two or more Approved Suppliers. Panel arrangements mitigate the risk of possible supply or performance problems associated with an individual supplier. They also allow increased value for money benefits through the use of competitive tension where applicable. |
| **Probity** | The evidence of ethical behaviour in the procurement process. Defined as complete and confirmed integrity, uprightness and honesty. It contributes to sound procurement processes that accord equal opportunities for all participants. A good outcome is achieved when probity is applied with common sense. Probity should be integrated into all procurement planning and should not be a separate consideration. Procurement decisions are to be made in a transparent manner, which allows them to be understood and justified subsequently, and ensure that it is conducted in a transparent, honest, fair and competitive manner. Risk management of probity in the procurement process requires a higher level of control and mitigation over the procurement process where there is a higher likelihood of exposure to claims about the process. A probity advisor and/or auditor may be appointed to advise on or review the procurement activity. |
| **Procurement Staff** | Any WMP Ltd staff member whose role ordinarily involves participation in the process to procure goods or services, regardless of the amount involved. |
| **Purchase Order** | A formal document initiated by WMP Ltd. and forwarded to a Supplier, normally used to form the basis of a one-off contract between the parties for the supply of goods and/or services to WMP Ltd. |
| **Quotation** | An offer to supply goods and/or services, usually in response to an invitation to supply known as a request for quotation. |
| **Social Procurement Issues** | Procurement activity that takes into consideration the real or potential impacts associated with the production or sale of goods and/or services including: health, safety, human rights, ethical production, social justice, indigenous businesses, fair trade, diversity, access, and purchasing locally and domestically made goods and/or services. |
| **Sole Supplier** | When there is only one possible supplier for the required goods and/or services. This is to be evidenced by an appropriate market analysis and assessment. If there is a dispute about whether or not there is a Sole Supplier the assessment shall be determined by the Chief Operating Officer. |
| **Supplier(s)** | An entity that is providing or has provided goods and/or services to WMP Ltd. |
| **Tender Process** | Either an open or closed/select Request for Tender. The reasons for either will be defined in the approved sourcing strategy as developed in accordance with the Procurement Procedure. Reasons for a closed/select Request for Tender may include where WMP Ltd. already has considerable knowledge of the goods or services being purchased and has conducted an appropriate market analysis and assessment including a reasonable shortlist of potential Suppliers. |
| **Threshold Value** | The value to be applied on the anticipated total expenditure, accumulated over the total term of the contract, in and exclusive of Goods and Services Tax, Sales Tax, Service Tax and any other taxes or duties imposed on or in relation to the goods and/or services. If the term is unspecified then a nominal term of three years is to be used for calculating the Threshold Value. |
| **Total Cost of Ownership (TCO)** | Involves all costs associated with ownership and is based on the whole of lifecycle analysis. TCO is calculated over the whole life of the procurement and contract lifecycle. It estimates the accumulated costs of acquiring, operating, maintaining and disposing or decommissioning procured goods or services. |
| **WMP Ltd.** | For the purpose of this policy and associated procedure the World Mosquito Program (WMP) and/or related entities who can acquire goods and/or services under WMP Ltd’s contracts and agreements with suppliers. |
| **Value for Money (VFM)** | The achievement of a desired procurement outcome at the best possible price (not necessarily the lowest price) based on a balanced judgement of financial and non-financial factors relevant to the procurement. VFM may take into account the Total Cost of Ownership and a mix of quality, costs and resources, as well as fitness for purpose, timelines and risk. |
## GOVERNANCE

<table>
<thead>
<tr>
<th>Supporting procedures</th>
<th><strong>Procurement Procedure – World Mosquito Program Ltd</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Supporting schedules</td>
<td>N/A</td>
</tr>
</tbody>
</table>
| Associated policies           | **Monash University Corporate Credit Card and Reimbursement Policy**  
|                               | **Monash University Enterprise Risk Management Policy**  
|                               | **Monash University Whistleblower Policy**           |
| Related legislation           | Labour Hire Licensing Act 2018 (Vic)  
|                               | Modern Slavery Act 2018 (Cth)  
|                               | Payment Times Reporting Act 2020 (Cth)  
|                               | Foreign Relations (State and Territory Arrangements) Act 2020 (Cth) |
| Category                      | Operational                                          |
| Approval                      | Chief Financial Officer & Senior Vice-President, Monash University  
|                               | 29 December 2021                                     |
| Endorsement                   | Director, Strategic Procurement  
|                               | Monash University  
|                               | 22 December 2021                                     |
|                               | Chief Executive Officer  
|                               | World Mosquito Program Ltd  
|                               | 28 December 2021                                     |
| Policy owner                  | Chief Executive Officer, World Mosquito Program Ltd  |
| Date effective                | 1 January 2022                                       |
| Review date                   | 1 January 2025                                       |
| Version                       | 1.0                                                  |
| Content enquiries             | **strategicprocurement@monash.edu**                 |