

# From Surviving to Thriving: Navigating the Journey from Law School to Legal Practice

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## **1. Introduction**

- Connection to Monash Law School
- This is just how I navigated my career – not the only way

## **2. Career Summary**

- Allens partner for 20 years
- ANZ Group General Counsel for 12 years

## **3. Finishing at Melbourne Law School**

- 4. Starting in Practice: my first three roles**
- 5. The Turning Point: Joining Arthur Robinson & Hedderwicks (now Allens)**
- 6. Ten things I did to survive in my early years at Allens**
  - 6.1 Work hard (but also look after your personal life).
  - 6.2 Treat everyone with respect.
  - 6.3 Emulate good practice (habits and conduct).
  - 6.4 Give credit to others
  - 6.5 Give excellent, reliable service to clients.
  - 6.6 Offer to do the menial tasks.
  - 6.7 Expect setbacks (even welcome them - great way to learn!)
  - 6.8 Persevere with difficult colleagues.
  - 6.9 Seek out good people.
  - 6.10 Build rapport with all.

**7. One last observation: the importance of humility and gratitude.**

**8. Conclusion**



**Q&A** – Professor Jennifer Hill to facilitate