From Surviving to Thriving: Navigating the Journey from Law School to Legal Practice

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Monash Law School
Student Discussion Forum – 18 May 2020
1. Introduction
   • Connection to Monash Law School
   • This is just how I navigated my career – not the only way

2. Career Summary
   • Allens partner for 20 years
   • ANZ Group General Counsel for 12 years

3. Finishing at Melbourne Law School
4. Starting in Practice: my first three roles

5. The Turning Point: Joining Arthur Robinson & Hedderwicks (now Allens)

6. Ten things I did to survive in my early years at Allens
   6.1 Work hard (but also look after your personal life).
   6.2 Treat everyone with respect.
   6.3 Emulate good practice (habits and conduct).
   6.4 Give credit to others.
   6.5 Give excellent, reliable service to clients.
   6.6 Offer to do the menial tasks.
   6.7 Expect setbacks (even welcome them - great way to learn!)
   6.8 Persevere with difficult colleagues.
   6.9 Seek out good people.
   6.10 Build rapport with all.
7. One last observation: the importance of humility and gratitude.

8. Conclusion

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Q&A – Professor Jennifer Hill to facilitate