

THE LANCET

Primary Care

Supplementary appendix

This appendix formed part of the original submission and has been peer reviewed.
We post it as supplied by the authors.

Supplement to: O'Connor DA, Glasziou P, Schram D, et al. Nationwide audit and feedback to reduce overuse of pathology tests among high-requesting general practitioners in Australia: a factorial cluster randomised controlled trial. *Lancet Prim Care* 2026. <https://doi.org/10.1016/j.lanprc.2026.100140>

SUPPLEMENTARY APPENDIX

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Contents	Page
A&F interventions	2
Description of the 3 elements tested in the factorial design	34
Figure S1. Bar chart of rate reduction with audit and feedback relative to control over 0-6, >6-12 and 0-12 months	36
Figure S2. Forest plot of changes in primary outcome based on prespecified subgroups	37
Table S1. Behaviour change techniques and features incorporated in the A&F interventions	38
Table S2. Demographic and baseline request rates between GPs included in and excluded from the main analysis	39
Table S3. Request rates for displayed individual pathology test combinations across groups at baseline	40
Table S4. Analysis of secondary outcomes according to factor 1: Invitation to participate in CPD-accredited education	42
Table S5. Analysis of secondary outcomes according to factor 2: Provision of cost information	45
Table S6. Analysis of secondary outcomes according to factor 3: Feedback format ..	48
Table S7. Overall request rate for all targeted pathology test combinations	51
Table S8. Overall request rate for pathology test combinations that were not displayed for the main comparison	51
Table S9. Request rates at baseline and 0-6 months for prespecified subgroups	52
Table S10. Sensitivity analyses of the primary outcome for the main comparison	53
Table S11. Baseline comparison between included and excluded GPs for per protocol analysis	54
Table S12. Baseline comparison between included and excluded GPs based on whether still active or not	56
Table S13. Overall request rate for the main comparison and according to each intervention factor for female gender.....	58
Table S14. Overall request rate for the main comparison and according to each intervention factor for male gender.....	59
Table S15. Inter-cluster correlation (ICC) coefficients with corresponding 95% CIs for the main outcome	60



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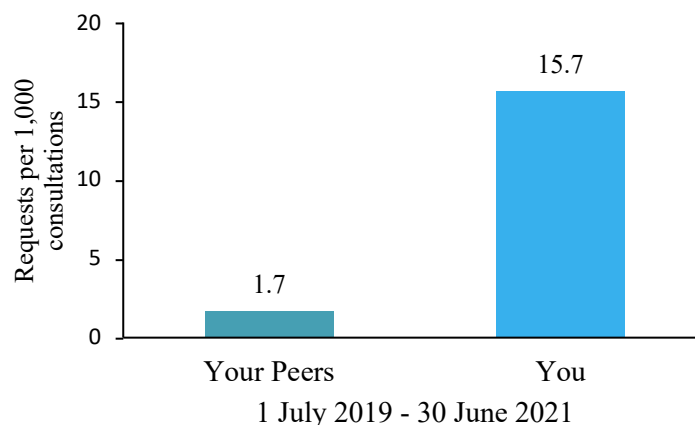
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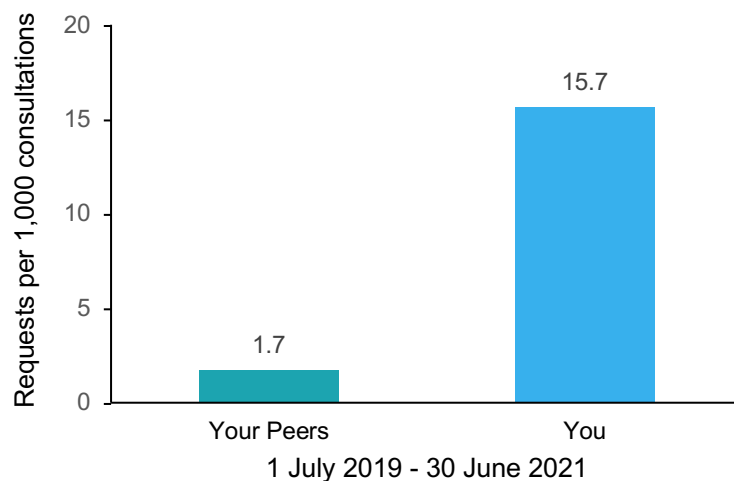
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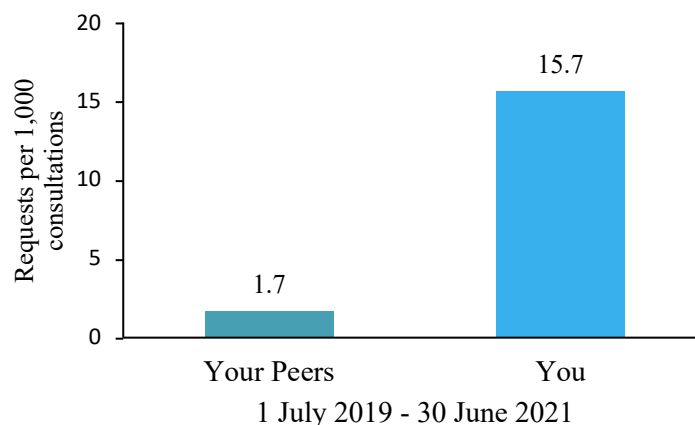
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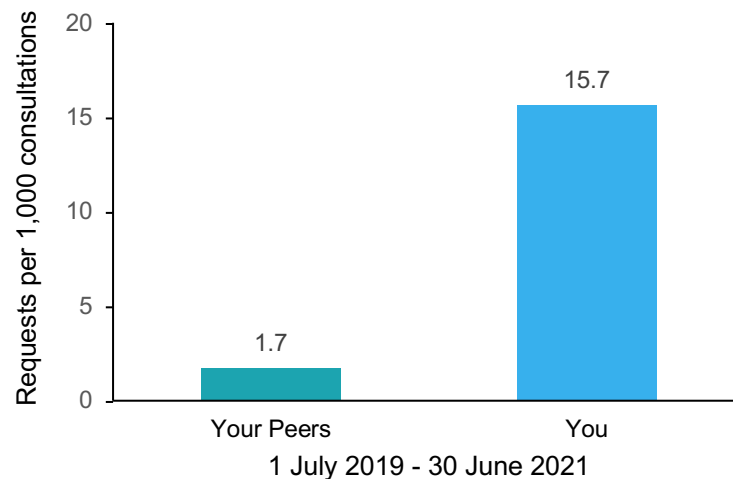
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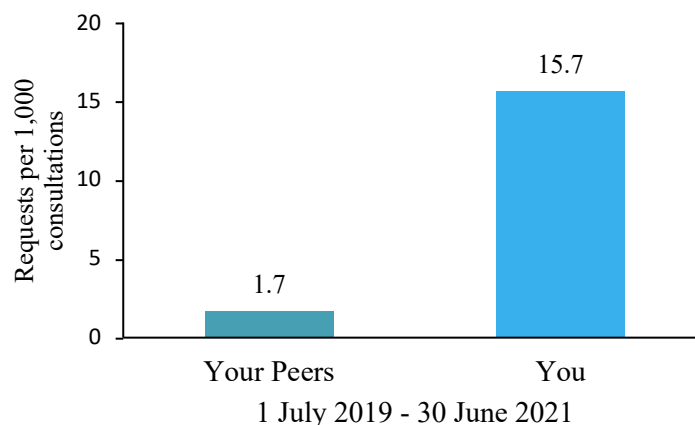
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14 May 2024

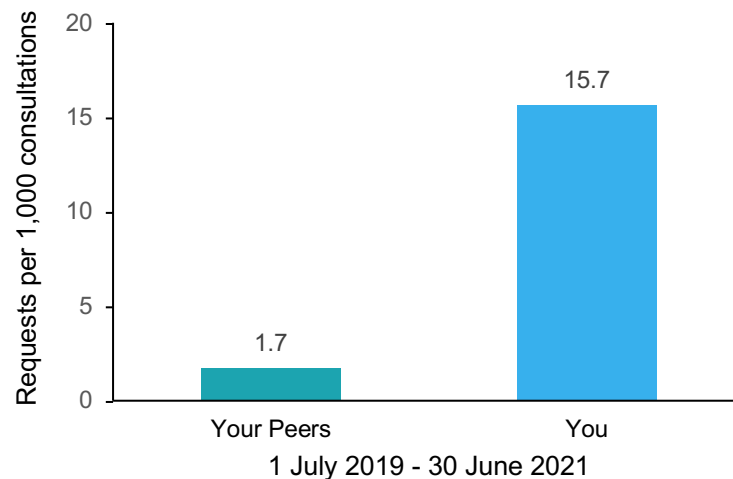
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Australian Government
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Chief Medical Officer

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14 May 2024

«title» «firstname» «surname»

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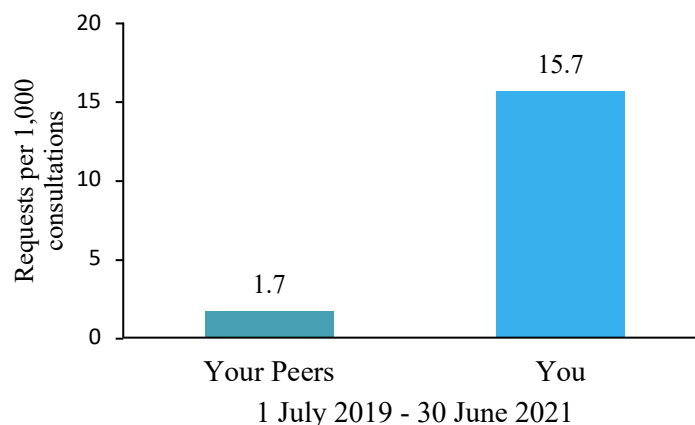
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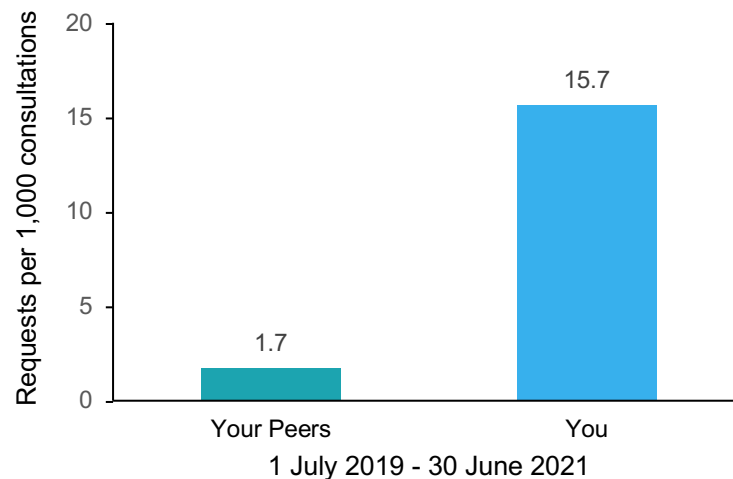
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Description of the 3 elements tested in the factorial design

Factor 1: Invitation to participate in CPD-accredited education

Participants randomised to receive an invitation to participate in CPD-accredited education received a weblink and QR code to register and attend a one-hour online case-based interactive webinar conducted by three GP opinion leaders and aimed at improving appropriate pathology test requesting. The webinar was conducted one month following feedback delivery and participants earned two CPD points for attendance. Participants were also invited to complete a self-directed review of their pathology test requesting, resulting in an additional 40 CPD points. Previous randomised trials of A&F on pathology requesting to GPs accompanied by educational meetings have shown mixed results.^{1,2} To our knowledge, no trials have investigated the combination of A&F with a scalable online educational webinar compared with A&F alone.

Factor 2: Provision of cost information

Participants randomised to receive cost information received data on the cost to Medicare per displayed pathology test combination, the cost of an iron studies test, and the total cost of all iron studies conducted in Australia over the 2-year period from 1 July 2019 to 30 June 2021. A hyperlink to a website containing the individual and cumulative costs of pathology tests was also provided. While cost information was included with requesting data, the feedback emphasised use of clinical guidelines and judgement to inform appropriate pathology test requesting. Previous trials have shown that combining A&F with cost information about laboratory tests to physicians in hospital and outpatient settings can reduce request rates, although these studies include small numbers of physicians and clusters.^{3,4}

Factor 3: Feedback format

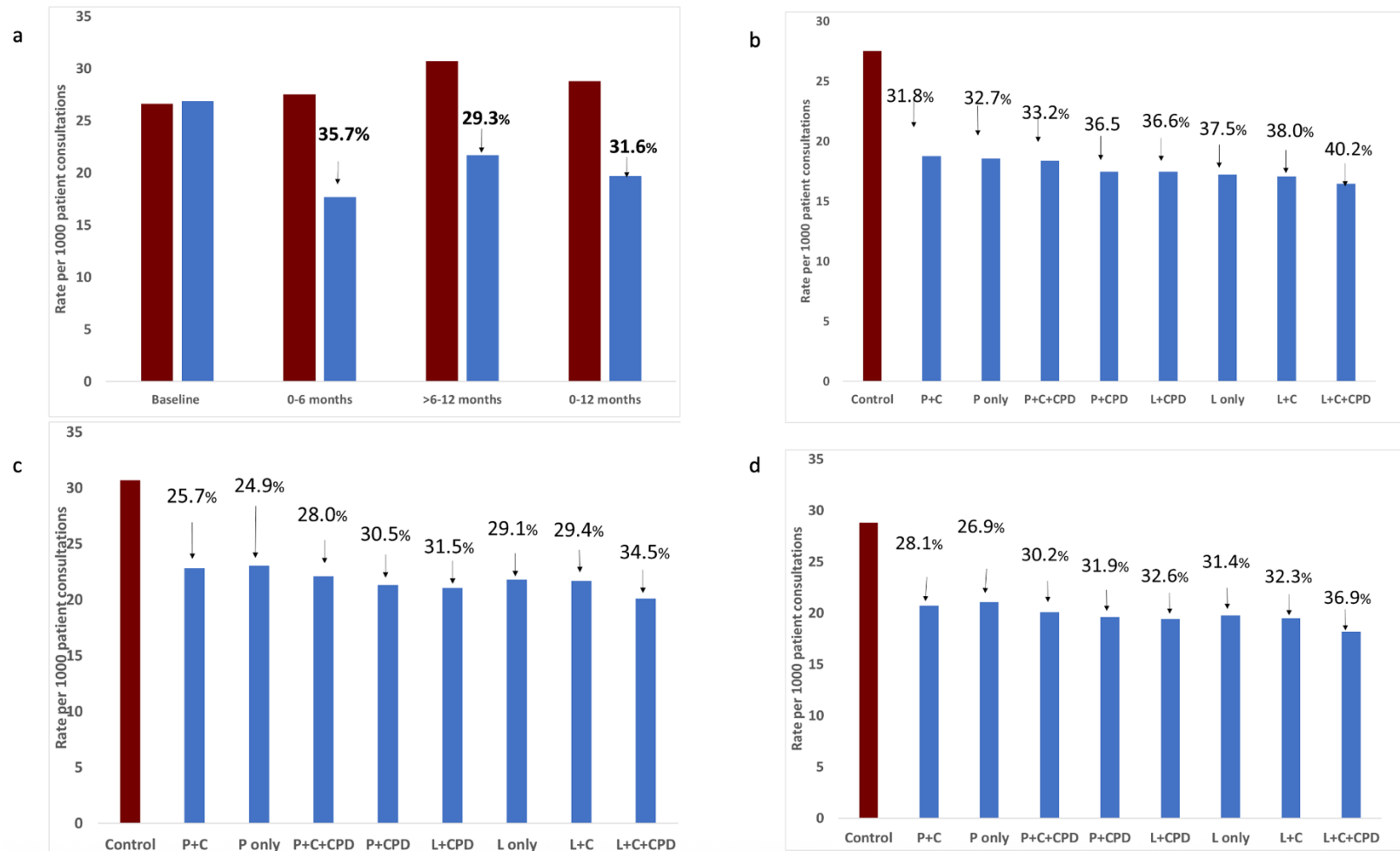
Participants randomised to the pamphlet received the same information as provided in the standard feedback letter, except in a booklet format with coloured subheadings and text boxes. A more visually appealing feedback format was hypothesised to increase recipients' interest and engagement with the feedback compared with the standard feedback format.⁵

References

1. Trietsch J, van Steenkiste B, Grol R, et al. Effect of audit and feedback with peer review on general practitioners' prescribing and test ordering performance: A cluster-randomized controlled trial. *BMC Family Practice* 2017;18:53.
2. Verstappen WHJM, van der Weijden T, Sijbrandij J, et al. Effect of a practice-based strategy on test ordering performance of primary care physicians. *JAMA* 2003;289:2407-12.
3. Everett GD, deBlois S, Chang PF, T H. Effect of cost education, cost audits, and faculty chart review on the use of laboratory services. *Arch Intern Med* 1983;143:942-4.
4. Marton KI, Tul V, Sox Jr HC. Modifying test-ordering behaviour in the outpatient medical clinic: a controlled trial of two educational interventions. *Archives of Internal Medicine* 1985;145:816-21.
5. Mayer RE. *Multimedia learning*. New York: Cambridge University Press; 2001.

Key stakeholders from peak medical and pathology organisations were consulted to select the targeted combinations of pathology tests: The Royal Australian College of General Practitioners, Australian Medical Association, The Royal College of Pathologists of Australasia, Australian College of Rural and Remote Medicine, Rural Doctors Association of Australia.

Figure S1. Bar chart of rate reduction with audit and feedback relative to control over 0-6, >6-12 and 0-12 months



Note: a – All intervention groups combined (blue bars) vs. control (red bars); b - Individual intervention groups (blue bars) vs. control (red bar) over 0-6 months; c - Individual intervention groups vs. control over >6-12 months; d - Individual intervention groups vs. control over 0-12 months. P - Pamphlet; C - Cost information; L - Letter; CPD – Continuing Professional Development-accredited education. Standard letter feedback + cost information + invitation to CPD-accredited education had greatest relative rate reduction compared to control at all time points

Figure S2. Forest plot of changes in primary outcome based on prespecified subgroups

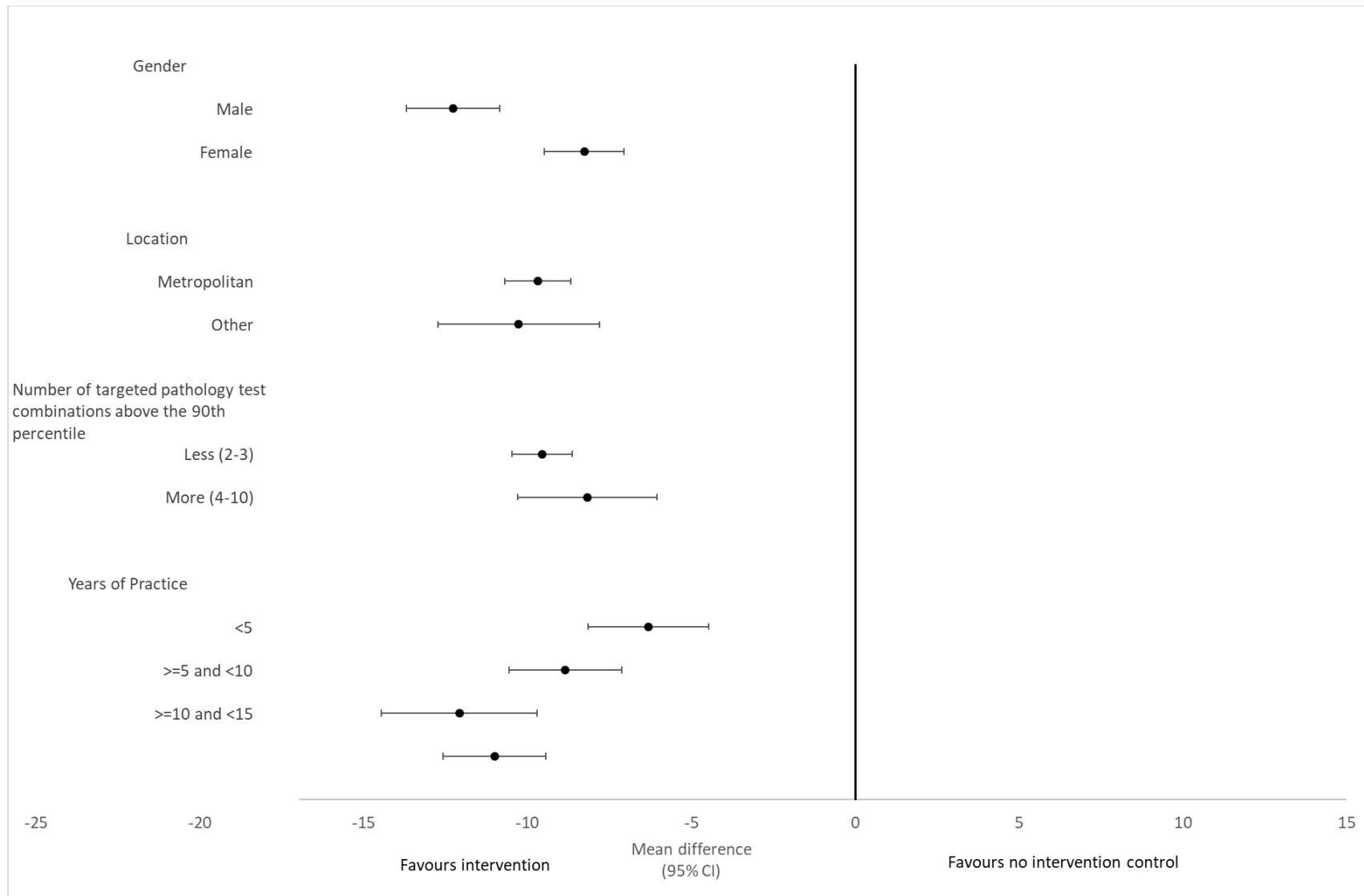


Table S1. Behaviour change techniques and features incorporated in the A&F interventions

Behaviour change techniques	Recommended features for optimising A&F effects
1. <i>Feedback on behaviour</i> – feedback on requesting of pathology test combinations 2. <i>Social comparison</i> - recipient performance was contrasted with that of deidentified peers 3. <i>Credible source</i> - the most senior medical advisor in the Australian Government Department of Health and Aged Care provided the feedback, the educational resources were produced/endorsed by peak medical and pathology organisations, and CPD-accredited online education was facilitated by respected opinion leaders 4. <i>Information about health consequences</i> - feedback and education emphasised the benefits to patients, clinicians and the health system associated with reducing unnecessary pathology testing, including reducing patient anxiety, waste of healthcare resources 5. <i>Information about emotional consequences</i> – as per 4 above 6. <i>Information about social and/or environmental consequences</i> - as per 4 above 7. <i>Education (unspecified)</i> - invitation to participate in education and self-directed review of pathology requesting 8. <i>Instruction on how to perform the behaviour</i> - via educational webinar and resources	1. <i>Recommending actions that could improve and were under the recipient's control</i> - targeting pathology test combination requesting by GPs who were in the top 10% of requesters 2. <i>Providing individual rather than general data</i> - recipients were provided with individualised, not practice-level, feedback 3. <i>Choosing comparators that are likely to reinforce desired behaviour change</i> - median request rate of peers practising in similar geographic regions 4. <i>Closely linking the summary message and visual display</i> - included subject heading was consistent with graphical and numeric data 5. <i>Providing feedback in more than one way</i> – feedback presented in figure, table and text 6. <i>Minimising extraneous cognitive load</i> – use of bar chart so recipients could understand their performance within seconds and length of A&F limited to four pages 7. <i>Addressing barriers to feedback use</i> – recipients were provided educational resources and CPD-accredited education to support appropriate pathology testing 8. <i>Providing short, actionable messages followed by optional detail</i> - key messages and indicators were front-loaded on first page 9. <i>Addressing the credibility of the information</i> - the source of feedback was the Chief Medical Officer of Australia, MBS data was used to generate feedback 10. <i>Minimising defensive reactions</i> - factual information without value judgement was presented, and limitations of the data were acknowledged 11. <i>Constructing feedback through social interaction</i> - CPD-accredited online education led by GP opinion leaders was offered 12. <i>Targeting a decrease rather than increase in recipients' current behaviour</i> - requesting of commonly overused pathology test combinations by GPs known to frequently request them

Table S2. Demographic and baseline request rates between GPs included in and excluded from the main analysis

		Total randomised N=5,964	Included in primary analysis N=5,732	Excluded from primary analysis N=232	p.value
Treatment arm					0.42
	Control	625 (10.5%)	597 (10.4%)	28 (12.1%)	
	Intervention	5,339 (89.5%)	5,135 (89.6%)	204 (87.9%)	
GP age (years)					<0.0001
	Under 40	837 (14.0%)	779 (13.6%)	58 (25.0%)	
	40 - 49	1,757 (29.5%)	1,728 (30.1%)	29 (12.5%)	
	50 - 59	1,719 (28.8%)	1,686 (29.4%)	33 (14.2%)	
	60 - 69	1,217 (20.4%)	1,159 (20.2%)	58 (25.0%)	
	70 and over	434 (7.3%)	380 (6.6%)	54 (23.3%)	
Gender (self-reported)					0.19
	Female	3,900 (65.4%)	3,761 (65.6%)	139 (59.9%)	
	Male	2,062 (34.6%)	1,969 (34.4%)	93 (40.1%)	
	Unknown	2 (0.03%)	2 (0.03%)	0	
Geographical region					0.10
	Metropolitan	4,963 (83.2%)	4,779 (83.4%)	184 (79.3%)	
State					0.58
	Australian Capital Territory (ACT)	119 (2.0%)	114 (2.0%)	5 (2.2%)	
	New South Wales (NSW)	2,022 (33.9%)	1,935 (33.8%)	87 (37.5%)	
	Northern Territory (NT)	15 (0.3%)	15 (0.3%)	0	
	Queensland (QLD)	1,098 (18.4%)	1,051 (18.3%)	47 (20.3%)	
	South Australia (SA)	397 (6.7%)	380 (6.6%)	17 (7.3%)	
	Tasmania (TAS)	122 (2.1%)	115 (2.0%)	7 (3.0%)	
	Victoria (VIC)	1,587 (26.6%)	1,538 (26.8%)	49 (21.1%)	
	Western Australia (WA)	602 (10.1%)	582 (10.2%)	20 (8.6%)	
	NA	2 (0.03%)	2 (0.03%)	0	
Years of practicing, median (Q1 - Q3)		12.8 (6.3 - 29.4)	12.7 (6.3 - 29.3)	16.8 (5.6 - 36.6)	0.013
Total Category 1 patient consultations at baseline median (Q1 - Q3)		4,825 (2,923 - 7,414)	4,982 (3,088 - 7,563)	963 (133 - 2,169)	<0.0001
Total audited pathology combinations, median (Q1 - Q3)		2 (2 - 3)	2 (2 - 3)	2 (2 - 3)	
Overall baseline request rate, per 1000 consultations, median (Q1 - Q3)		52.3 (38.9 - 68.6)	52.6 (39.2 - 68.7)	46.9 (32.2 - 64.7)	0.0030
Overall request rate of displayed combinations, per 1,000 consultations, median (Q1 - Q3)		26.7 (16.3 - 40.2)	26.9 (16.4 - 40.5)	22.4 (12.5 - 33.6)	<0.0001
Study group					0.31
	Control	625 (10.5%)	597 (10.4%)	28 (12.1%)	
	P+CPD	649 (10.9%)	621 (10.8%)	28 (12.1%)	
	L Only	676 (11.3%)	657 (11.5%)	19 (8.2%)	
	L+C	684 (11.5%)	660 (11.5%)	24 (10.3%)	
	P+C+CPD	686 (11.5%)	668 (11.7%)	18 (7.8%)	
	P only	639 (10.7%)	611 (10.7%)	28 (12.1%)	
	L+C+CPD	659 (11.1%)	626 (10.9%)	33 (14.2%)	
	P+C	687 (11.5%)	662 (11.5%)	25 (10.8%)	
	L+CPD	659 (11.1%)	630 (11.0%)	29 (12.5%)	

P- Pamphlet; C- Cost information; L- Letter; CPD – Continuing Professional Development (CPD)-accredited education.

Table S3. Request rates for displayed individual pathology test combinations across groups at baseline

	Intervention									Control ^c (n=597)
	P+CPD (n=621)	L only (n=657)	L+C (n=660)	P+C+CPD (n=668)	P only (n=611)	L+C+CPD (n=626)	P+C (n=662)	L+CPD (n=630)	All Interventions combined (n=5,135)	
Iron studies (66596), TSH (66716) and Vitamin D (66833)	n=178, 19.0 (13.9-25.3)	n=192, 17.2 (13.5-22.4)	n=179, 17.5 (13.6-23.3)	n=208, 18.4 (14.0-25.6)	n=152, 17.4 (12.8-23.0)	n=183, 19.6 (13.4-26.5)	n=191, 18.9 (13.6-24.6)	n=186, 18.1 (12.7-24.2)	n=1,469, 18.2 (13.4-24.4)	n=180, 17.6 (12.5-25.4)
Iron studies (66596), Vitamin D (66833) and Vitamin B12 (66838/66839)	n=185, 22.7 (16.4-30.2)	n=192, 22.9 (17.2-30.7)	n=175, 21.0 (15.5-27.3)	n=172, 21.8 (15.5-28.4)	n=168, 20.7 (14.9-28.8)	n=162, 21.1 (16.2-28.2)	n=196, 20.7 (16.0-28.4)	n=169, 19.1 (14.4-25.1)	n=1,419, 21.4 (15.8-28.4)	n=181, 21.4 (15.8-28.6)
Iron studies (66596), TSH (66716) and Vitamin B12 (66838/66839)	n=113, 4.0 (2.4-6.7)	n=121, 4.3 (2.3-6.2)	n=130, 4.2 (2.0-7.2)	n=122, 3.4 (2.0-5.4)	n=121, 4.0 (2.5-6.0)	n=134, 3.9 (1.8-6.4)	n=117, 4.5 (2.6-7.0)	n=134, 3.9 (1.6-6.1)	n=992, 4.0 (2.1-6.3)	n=106, 3.6 (1.9-5.2)
Iron studies (66596), TFT (66719) and Vitamin B12 (66838/66839)	n=192, 2.7 (0.6-9.5)	n=202, 2.6 (0.7-9.0)	n=222, 2.7 (0.7-9.2)	n=199, 2.2 (0.5-8.7)	n=172, 2.8 (0.8-8.7)	n=159, 3.9 (1.1-9.7)	n=190, 3.6 (0.6-11.7)	n=162, 4.5 (1.1-12.5)	n=1,498, 3.0 (0.7-9.9)	n=164, 3.6 (1.0-10.4)
Iron studies (66596), TFT (66719) and Vitamin D (66833)	n=181, 3.8 (2.5-6.3)	n=186, 4.4 (2.6-7.1)	n=209, 4.2 (2.7-6.5)	n=196, 4.6 (2.8-7.0)	n=174, 4.1 (2.4-7.0)	n=172, 4.4 (3.0-7.1)	n=179, 4.5 (3.0-6.8)	n=187, 3.9 (2.5-6.2)	n=1,484, 4.2 (2.7-6.8)	n=198, 4.2 (2.6-6.7)
TSH (66716), Vitamin D (66833) and Vitamin B12 (66838/66839)	n=116, 6.1 (2.3-11.1)	n=108, 6.7 (3.4-15.0)	n=94, 7.6 (3.2-18.6)	n=109, 7.5 (3.7-15.1)	n=105, 7.0 (3.4-14.5)	n=122, 6.1 (3.0-12.0)	n=119, 6.1 (3.8-10.7)	n=108, 7.6 (3.8-12.9)	n=881, 6.9 (3.3-13.1)	n=97, 7.4 (4.2-12.0)

Iron studies (66596) and Vitamin D (66833)	n=174, 11.4 (8.1-16.8)	n=192, 11.8 (8.2-16.2)	n=176, 11.2 (8.2-16.7)	n=190, 10.9 (7.6-16.5)	n=190, 11.7 (8.0-16.9)	n=182, 11.1 (7.6-15.6)	n=196, 12.7 (8.9-17.9)	n=177, 12.1 (8.2-17.0)	n=1,477, 11.7 (8.1-16.8)	n=164, 10.8 (8.4-14.7)
Iron studies (66596) and Vitamin B12 (66838/66839)	n=143, 11.7 (8.5-17.9)	n=188, 13.1 (8.9-18.7)	n=184, 11.9 (8.8-16.8)	n=179, 11.9 (8.4-17.2)	n=188, 12.5 (9.1-18.0)	n=184, 11.8 (8.4-17.8)	n=178, 12.1 (8.3-19.3)	n=181, 11.9 (8.3-17.0)	n=1,425, 12.1 (8.5-17.7)	n=155, 12.4 (8.4-17.0)
Iron studies (66596) and TFT (66719)	n=137, 7.6 (4.9-11.7)	n=163, 6.8 (4.9-11.1)	n=156, 7.4 (5.1-11.5)	n=157, 7.1 (4.6-11.1)	n=136, 6.7 (4.9-9.1)	n=122, 7.1 (4.6-11.2)	n=144, 7.7 (5.0-11.1)	n=138, 7.3 (4.0-11.8)	n=1,153, 7.3 (4.8 -11.2)	n=133, 7.0 (4.5-10.1)
TSH (66716) and Vitamin D (66833)	n=121, 8.3 (4.0-12.2)	n=112, 6.2 (3.5-12.1)	n=117, 6.8 (3.9-12.3)	n=139, 7.7 (5.3-13.6)	n=127, 8.0 (4.5-14.1)	n=130, 6.8 (4.0-12.0)	n=132, 6.7 (4.3-11.5)	n=124, 7.8 (4.0-13.5)	n=1,002, 7.3 (4.1-12.7)	n=109, 8.1 (4.5-14.5)

^c Includes combinations that would have been included if randomised into the intervention arm. Results reported as median (Q1-Q3).
Pathology tests and corresponding MBS items shown in column 1.

Table S4. Analysis of secondary outcomes according to factor 1: Invitation to participate in CPD-accredited education

		CPD (n=2,545)	No CPD (n=2,590)	Main model Adj mean difference (98.3% CI), p-value
		Median (Q1 - Q3)	Median (Q1 - Q3)	
Iron studies (66596), TSH (66716) and Vitamin D (66833)				
	Baseline	n=755, 18.8 (13.4 - 25.4)	n=714, 17.7 (13.3 - 23.4)	
	0-6 months	11.6 (5.4 - 19.0)	11.2 (5.0 - 17.8)	0.2 (-0.5, 0.8), 0.55
	>6 to 12 months	13.6 (5.8 - 22.2)	13.4 (6.5 - 20.6)	0.1 (-0.6, 0.7), 0.80
	0-12 months	12.4 (6.1 - 20.5)	12.4 (6.1 - 18.9)	-0.02 (-0.7, 0.7), 0.94
Iron studies (66596), Vitamin D (66833) and Vitamin B12 (66838/66839)				
	Baseline	n=688, 21.2 (15.8 - 28.3)	n=731, 21.5 (15.7 - 28.6)	
	0-6 months	14.4 (6.0 - 25.2)	14.5 (5.8 - 26.5)	-0.00498 (-0.7, 0.6), 0.99
	>6 to 12 months	19.1 (7.8 - 32.4)	18.9 (8.0 - 30.4)	-0.5 (-1.2, 0.2), 0.10
	0-12 months	16.8 (7.3 - 28.6)	16.4 (7.2 - 26.8)	-0.2 (-1.0, 0.5), 0.43
Iron studies (66596), TSH (66716) and Vitamin B12 (66838/66839)				
	Baseline	n=503, 3.8 (1.9 - 6.0)	n=489, 4.2 (2.3 - 6.5)	
	0-6 months	2.4 (0.8 - 4.7)	2.5 (1.0 - 5.2)	-0.2 (-0.5, 0.1), 0.15
	>6 to 12 months	3.3 (1.2 - 6.8)	3.4 (1.4 - 7.0)	-0.1 (-0.5, 0.3), 0.54
	0-12 months	2.9 (1.2 - 5.6)	3.1 (1.2 - 5.9)	-0.1 (-0.5, 0.2), 0.32
Iron studies (66596), TFT (66719) and Vitamin B12 (66838/66839)				
	Baseline	n=712, 3.2 (0.7 - 10.0)	n=786, 2.8 (0.7 - 9.9)	
	0-6 months	2.3 (0.5 - 6.9)	2.2 (0.5 - 7.0)	0.2 (-0.3, 0.7), 0.33
	>6 to 12 months	3.0 (0.7 - 8.8)	2.4 (0.5 - 8.5)	0.5 (-0.1, 1.1), 0.040
	0-12 months	2.7 (0.7 - 7.5)	2.6 (0.6 - 7.7)	0.3 (-0.3, 0.9), 0.23
Iron studies (66596), TFT (66719) and Vitamin D (66833)				
	Baseline	n=736, 4.2 (2.7 - 6.7)	n=748, 4.3 (2.6 - 6.8)	
	0-6 months	2.4 (1.0 - 4.8)	2.5 (1.0 - 4.9)	-0.01 (-0.2, 0.2), 0.92
	>6 to 12 months	2.8 (0.9 - 5.3)	3.0 (1.2 - 5.5)	-0.3 (-0.5, -0.02), 0.011
	0-12 months	2.7 (1.2 - 5.0)	2.9 (1.3 - 5.0)	-0.1 (-0.3, 0.1), 0.21
TSH (66716) and Vitamin D (66833) and Vitamin B12 (66838/66839)				
	Baseline	n=455, 6.9 (3.2 - 12.6)	n=426, 6.8 (3.4 - 13.8)	
	0-6 months	3.2 (1.0 - 7.9)	3.7 (1.3 - 7.8)	-0.3 (-0.8, 0.2), 0.11

>6 to 12 months	3.6 (1.2 - 10.3)	4.3 (1.2 - 9.5)	-0.1 (-0.6, 0.4), 0.65
0-12 months	3.6 (1.2 - 8.7)	4.1 (1.6 - 8.7)	-0.3 (-0.8, 0.2), 0.13

Iron studies (66596) and Vitamin D (66833)

Baseline	n=723, 11.2 (8.1 - 16.5)	n=754, 11.9 (8.2 - 16.9)	
0-6 months	8.3 (4.2 - 14.3)	8.0 (4.5 - 13.3)	0.1 (-0.5, 0.7), 0.73
>6 to 12 months	9.0 (4.4 - 14.9)	9.4 (4.7 - 14.6)	-0.001 (-0.5, 0.5), 1.00
0-12 months	8.6 (4.6 - 14.4)	9.1 (5.1 - 13.7)	-0.1 (-0.7, 0.5), 0.65

Iron studies (66596) and Vitamin B12 (66838/66839)

Baseline	n=687, 11.8 (8.3 - 17.5)	n=738, 12.5 (8.7 - 17.9)	
0-6 months	9.5 (5.0 - 15.8)	10.2 (5.9 - 10.8)	-0.5 (-1.1, 0.03), 0.065
>6 to 12 months	11.8 (6.5 - 19.4)	12.9 (7.2 - 19.5)	-0.6 (-1.4, 0.1), 0.048
0-12 months	10.8 (6.0 - 17.0)	11.5 (6.9 - 17.5)	-0.7 (-1.4, 0.049), 0.026

Iron studies (66596) and TFT (66719)

Baseline	n=554, 7.3 (4.6 - 11.4)	n=599, 7.3 (5.0 - 10.9)	
0-6 months	5.8 (3.2 - 10.0)	6.3 (3.4 - 10.1)	-0.1 (-0.7, 0.5), 0.70
>6 to 12 months	7.0 (4.0 - 10.0)	7.2 (3.9 - 11.9)	0.3 (-0.4, 1.1), 0.28
0-12 months	6.6 (3.7 - 10.4)	6.9 (3.9 - 10.6)	0.1 (-0.6, 0.8), 0.71

TSH (66716) and Vitamin D (66833)

Baseline	n=514, 7.7 (4.1 - 12.7)	n=488, 6.8 (4.1 - 12.4)	
0-6 months	4.8 (1.8 - 9.7)	4.7 (2.0 - 9.1)	0.1 (-0.4, 0.7), 0.62
>6 to 12 months	5.4 (2.2 - 11.1)	5.4 (2.2 - 10.9)	-0.004 (-0.6, 0.6), 0.99
0-12 months	5.2 (2.4 - 10.2)	5.1 (2.4 - 9.7)	0.01 (-0.6, 0.6), 0.96

Ferritin

Baseline	0.2 (0 - 1.2)	0.2 (0 - 1.4)	
0-6 months	0.3 (0 - 5.8)	0.3 (0 - 4.4)	0.3 (-0.3, 1.0), 0.2029
>6 to 12 months	0.3 (0 - 5.5)	0.3 (0 - 4.3)	0.3 (-0.3, 0.9), 0.23
0-12 months	0.4 (0 - 5.9)	0.4 (0 - 4.6)	0.3 (-0.3, 1.0), 0.25

Iron studies (66596)

Baseline	66.6 (46.5 - 87.1)	66.8 (47.5 - 88.3)	
0-6 months	58.5 (32.3 - 80.7)	58.1 (34.5 - 82.0)	-1.6 (-3.5, 0.3), 0.0402
>6 to 12 months	70.5 (39.5 - 96.5)	70.7 (43.1 - 97.2)	-1.7 (-3.7, 0.4), 0.055
0-12 months	64.4 (36.7 - 88.0)	64.3 (39.3 - 88.3)	-1.9 (-3.9, 0.1), 0.022

TSH (66716)

Baseline	27.5 (17.9 - 39.7)	26.5 (17.2 - 38.9)	
0-6 months	25.4 (15.9 - 38.7)	25.6 (15.4 - 37.5)	0.3 (-0.5, 1.1), 0.38
>6 to 12 months	30.4 (18.4 - 45.5)	29.3 (18.5 - 43.9)	0.8 (-0.1, 1.8), 0.029
0-12 months	28.1 (17.4 - 41.7)	27.5 (17.4 - 40.3)	0.3 (-0.5, 1.2), 0.35

TFT (66719)

Baseline	15.8 (9.6 - 24.5)	16.7 (10.0 - 26.0)	
0-6 months	14.8 (9.0 - 23.9)	15.9 (8.9 - 25.0)	-0.5 (-1.4, 0.4), 0.18
>6 to 12 months	17.8 (10.7 - 28.1)	18.7 (11.0 - 29.2)	-0.9 (-1.9, 0.01), 0.018
0-12 months	16.3 (10.1 - 25.5)	17.3 (10.3 - 26.5)	-0.8 (-1.7, 0.1), 0.0404

Vitamin D (66833)

Baseline	42.5 (27.1 - 58.1)	42.9 (27.4 - 58.1)	
0-6 months	33.4 (17.4 - 51.5)	34.1 (18.6 - 50.6)	-0.5 (-1.6, 0.5), 0.21
>6 to 12 months	40.1 (20.8 - 61.5)	41.0 (22.0 - 60.2)	-0.4 (-1.6, 0.9), 0.48
0-12 months	36.5 (19.8 - 55.9)	37.8 (21.3 - 54.7)	-0.8 (-1.9, 0.3), 0.092

Vitamin B12 (66838/66839)

Baseline	35.8 (22.7 - 49.9)	36.9 (23.7 - 51.4)	
0-6 months	30.0 (16.2 - 47.0)	30.7 (16.8 - 47.8)	-0.9 (-2.0, 0.1), 0.029
>6-12 months	38.9 (22.3 - 58.4)	39.3 (22.3 - 59.2)	-0.7 (-1.9, 0.5), 0.16
0-12 months	34.1 (19.7 - 52.3)	34.8 (20.3 - 52.7)	-0.9 (-2.0, 0.2), 0.048

CPD – Continuing Professional Development (CPD)-accredited education.

Pathology tests and corresponding MBS items shown in column 1.

Table S5. Analysis of secondary outcomes according to factor 2: Provision of cost information

	Cost information included (n=2,616) Median (Q1 - Q3)	Cost information not included (n=2,519) Median (Q1 - Q3)	Main model Adj mean difference (98.3% CI), p-value
Iron studies (66596), TSH (66716) and Vitamin D (66833)			
Baseline	n=761, 18.5 (13.6 - 24.3)	n=708, 18.0 (13.2 - 23.8)	
0-6 months	11.9 (5.3 - 19.3)	11.0 (5.0 - 17.2)	1.1 (0.5, 1.8), <0.0001
>6 to 12 months	13.8 (5.9 - 22.8)	13.1 (6.0 - 19.9)	0.7 (0.1, 1.4), 0.0063
0-12 months	12.8 (6.3 - 20.9)	12.1 (6.1 - 18.1)	1.1 (0.5, 1.8), 0.0001
Iron studies (66596), Vitamin D (66833) and Vitamin B12 (66838/66839)			
Baseline	n=705, 21.2 (15.9 - 28.0)	n=714, 21.5 (15.7 - 29.0)	
0-6 months	14.9 (5.8 - 26.4)	14.3 (5.9 - 23.9)	0.6 (-0.1, 1.2), 0.032
>6 to 12 months	18.6 (7.8 - 31.7)	19.5 (7.9 - 30.8)	-0.3 (-1.0, 0.5), 0.37
0-12 months	16.4 (7.4 - 28.6)	16.7 (7.2 - 26.4)	0.1 (-0.6, 0.8), 0.81
Iron studies (66596), TSH (66716) and Vitamin B12 (66838/66839)			
Baseline	n=503, 4.0 (2.0 - 6.5)	n=489, 4.0 (2.2 - 6.2)	
0-6 months	2.4 (0.9 - 4.8)	2.7 (0.9 - 5.1)	-0.1 (-0.4, 0.1), 0.22
>6 to 12 months	3.3 (1.3 - 7.0)	3.5 (1.4 - 6.8)	-0.2 (-0.5, 0.2), 0.27
0-12 months	2.8 (1.3 - 5.7)	3.3 (1.2 - 5.8)	-0.1 (-0.5, 0.2), 0.39
Iron studies (66596), TFT (66719) and Vitamin B12 (66838/66839)			
Baseline	n=770, 3.0 (0.7 - 10.3)	n=728, 3.0 (0.7 - 9.5)	
0-6 months	2.1 (0.5 - 6.7)	2.3 (0.4 - 7.2)	0.1 (0.4, 0.6), 0.74
>6 to 12 months	2.7 (0.6 - 8.4)	2.7 (0.6 - 8.8)	0.1 (-0.5, 0.7), 0.67
0-12 months	2.7 (0.7 - 7.6)	2.6 (0.6 - 7.6)	0.1 (-0.5, 0.7), 0.66
Iron studies (66596), TFT (66719) and Vitamin D (66833)			
Baseline	n=756, 4.4 (2.8 - 6.9)	n=728, 4.0 (2.5 - 6.6)	
0-6 months	2.6 (1.1 - 5.1)	2.3 (0.9 - 4.6)	0.3 (0.1, 0.5), <0.0001
>6 to 12 months	2.9 (1.0 - 5.9)	2.9 (1.1 - 5.2)	0.1 (-0.2, 0.3), 0.52
0-12 months	2.9 (1.4 - 5.3)	2.7 (1.1 - 4.8)	0.2 (-0.01, 0.4), 0.022
TSH (66716), Vitamin D (66833) and Vitamin B12 (66838/66839)			
Baseline	n=444, 6.8 (3.3 - 13.6)	n=437, 6.9 (3.2 - 12.9)	

0-6 months	3.8 (1.3 - 8.3)	3.2 (1.1 - 7.6)	0.4 (-0.1, 0.9), 0.046
>6 to 12 months	4.5 (1.3 - 10.4)	3.3 (1.2 - 8.8)	0.8 (0.3, 1.2), 0.0004
0-12 months	4.2 (1.5 - 9.3)	3.5 (1.3 - 8.2)	0.5 (-0.003, 1.0), 0.018

Iron studies (66596) and Vitamin D (66833)

Baseline	n=744, 11.5 (8.2-16.8)	n=733, 11.8 (8.1 - 16.7)	
0-6 months	8.3 (4.5 - 13.0)	7.8 (4.3 - 14.1)	-0.1 (-0.7, 0.4), 0.57
>6 to 12 months	9.0 (4.2 - 14.6)	9.3 (4.7 - 14.8)	-0.4 (-0.9, 0.1), 0.062
0-12 months	8.9 (4.8 - 13.8)	8.8 (4.9 - 14.2)	-0.4 (-1.0, 0.2), 0.095

Iron studies (66596) and Vitamin B12 (66838/66839)

Baseline	n=725, 11.9 (8.4 - 17.5)	n=700, 12.3 (8.6 - 17.9)	
0-6 months	9.4 (5.5 - 15.5)	10.3 (5.7 - 16.8)	-0.9 (-1.6, -0.2), 0.0030
>6 to 12 months	12.0 (6.3 - 18.5)	12.8 (7.4 - 20.2)	-1.9 (-2.6, -1.1), <0.0001
0-12 months	10.6 (6.3 - 16.6)	11.7 (6.7 - 17.9)	-1.3 (-2.1, -0.6), <0.0001

Iron studies (66596) and TFT (66719)

Baseline	n=579, 7.4 (4.8 - 11.3)	n=574, 7.1 (4.7 - 11.1)	
0-6 months	5.8 (3.4 - 10.0)	6.2 (3.4 - 10.1)	0.04 (-0.6, 0.7), 0.88
>6 to 12 months	7.2 (3.8 - 11.9)	7.1 (4.0 - 12.0)	0.04 (-0.7, 0.8), 0.89
0-12 months	6.7 (3.7 - 10.4)	6.8 (3.9 - 10.5)	0.02 (-0.6, 0.7), 0.93

TSH (66716) and Vitamin D (66833)

Baseline	n=518, 7.0 (4.3 - 12.4)	n=484, 7.5 (3.9 - 13.0)	
0-6 months	5.0 (2.0 - 9.4)	4.4 (1.9 - 9.5)	0.1 (-0.4, 0.6), 0.67
>6 to 12 months	5.3 (2.2 - 10.5)	5.4 (2.2 - 11.1)	-0.3 (-1.0, 0.3), 0.24
0-12 months	5.2 (2.5 - 9.7)	5.0 (2.3 - 10.2)	-0.1 (-0.7, 0.6), 0.59

Ferritin

Baseline	0.2 (0 - 1.5)	0.1 (0 - 1.2)	
0-6 months	0.3 (0 - 5.7)	0.3 (0 - 4.6)	-0.4 (-0.3, 1.0), 0.16
>6 to 12 months	0.3 (0 - 5.2)	0.3 (0 - 4.5)	0.4 (-0.2, 1.0), 0.12
0-12 months	0.4 (0 - 5.7)	0.3 (0 - 4.6)	0.4 (-0.3, 1.0), 0.17

Iron studies (66596)

Baseline	66.8 (47.2 - 88.1)	66.6 (47.0 - 87.3)	
0-6 months	58.3 (33.9 - 81.0)	58.3 (32.9 - 81.8)	-0.3 (-2.2, 1.5), 0.67
>6 to 12 months	70.6 (41.8 - 97.1)	70.5 (41.4 - 96.6)	-0.6 (-2.7, 1.5), 0.50
0-12 months	64.3 (38.5 - 88.5)	64.5 (37.7 - 87.7)	-0.5 (-2.5, 1.4), 0.53

TSH (66716)

Baseline	27.0 (17.6 - 39.6)	27.0 (17.4 - 38.9)	
0-6 months	25.5 (15.4 - 38.5)	25.5 (15.8 - 37.3)	-0.3 (-1.1, 0.5), 0.39
>6 to 12 months	30.4 (18.7 - 45.5)	29.5 (18.2 - 43.6)	0.4 (-0.6, 1.3), 0.36

	0-12 months	27.7 (17.4 - 41.8)	27.9 (17.4 - 40.2)	-0.09 (-0.9, 0.8), 0.81
TFT (66719)				
	Baseline	16.4 (9.9 - 25.1)	16.1 (9.7 - 25.5)	
	0-6 months	15.4 (9.0 - 24.4)	15.3 (9.0 - 24.4)	0.5 (-0.3, 1.4), 0.14
	>6 to 12 months	18.3 (11.0 - 28.4)	18.1 (10.7 - 28.6)	0.7 (-0.3, 1.6), 0.089
	0-12 months	16.8 (10.3 - 26.0)	16.6 (10.1 - 26.2)	0.5 (-0.4, 1.4), 0.18
Vitamin D (66833)				
	Baseline	43.0 (27.7 - 58.2)	42.4 (27.0 - 57.9)	
	0-6 months	34.0 (17.8 - 51.9)	33.5 (18.2 - 50.3)	0.2 (-0.8, 1.3), 0.62
	>6 to 12 months	40.6 (21.0 - 61.7)	40.5 (22.0 - 59.8)	-0.5 (-1.8, 0.7), 0.30
	0-12 months	37.4 (20.4 - 56.2)	37.2 (20.9 - 54.6)	-0.1 (-1.2, 1.0), 0.83
Vitamin B12 (66838/66839)				
	Baseline	35.7 (23.2 - 50.2)	37.0 (23.1 - 51.1)	
	0-6 months	30.3 (16.8 - 47.6)	30.3 (16.4 - 47.4)	0.5 (-0.6, 1.5), 0.28
	>6 to 12 months	39.1 (22.2 - 58.8)	39.0 (22.4 - 58.6)	0.1 (-1.1, 1.3), 0.78
	0-12 months	34.4 (19.8 - 52.7)	34.4 (20.1 - 52.0)	0.2 (-0.9, 1.3), 0.59

Pathology tests and corresponding MBS items shown in column 1.

Table S6. Analysis of secondary outcomes according to factor 3: Feedback format

	Pamphlet (n=2,562)	Letter (n=2,573)	Main model Adj mean difference (98.3% CI), p-value
	Median (Q1 - Q3)	Median (Q1 - Q3)	
Iron studies (66596), TSH (66716) and Vitamin D (66833)			
Baseline	n=729, 18.3 (13.5 - 24.9)	n=740, 18.0 (13.3 - 24.0)	
0-6 months	11.3 (5.0 - 19.0)	11.7 (5.4 - 17.7)	0.3 (-0.4, 0.9), 0.33
>6 to 12 months	13.5 (5.8 - 21.7)	13.5 (6.4 - 20.6)	0.5 (-0.2, 1.1), 0.069
0-12 months	12.4 (6.0 - 19.9)	12.3 (6.3 - 19.4)	0.3 (-0.4, 0.9), 0.33
Iron studies (66596), Vitamin D (66833) and Vitamin B12 (66838/66839)			
Baseline	n=721, 21.5 (15.8 - 28.8)	n=698, 21.1 (15.7 - 27.6)	
0-6 months	15.0 (6.0 - 26.0)	14.2 (5.8 - 24.0)	0.9 (0.2, 1.5), 0.0012
>6 to 12 months	19.1 (8.0 - 32.5)	19.0 (7.7 - 30.2)	0.8 (0.02, 1.5), 0.014
0-12 months	16.8 (7.3 - 28.6)	16.4 (7.2 - 26.2)	0.8 (0.1, 1.6), 0.0057
Iron studies (66596), TSH (66716) and Vitamin B12 (66838/66839)			
Baseline	n=473, 4.0 (2.4 - 6.2)	n=519, 4.0 (2.0 - 6.4)	
0-6 months	2.4 (0.9 - 5.1)	2.5 (0.9 - 4.9)	-0.1 (-0.4, 0.2), 0.47
>6 to 12 months	3.3 (1.4 - 7.0)	3.4 (1.2 - 6.7)	0.1 (-0.2, 0.5), 0.36
0-12 months	3.0 (1.3 - 5.7)	3.1 (1.2 - 5.7)	0.1 (-0.3, 0.4), 0.71
Iron studies (66596), TFT (66719) and Vitamin B12 (66838/66839)			
Baseline	n=753, 2.7 (0.6 - 9.8)	n=745, 3.5 (0.8 - 10.1)	
0-6 months	2.0 (0.4 - 6.7)	2.4 (0.6 - 7.2)	-0.4 (-0.9, 0.2), 0.097
>6 to 12 months	2.4 (0.5 - 8.1)	3.1 (0.7 - 9.2)	-0.5 (-1.1, 0.1), 0.039
0-12 months	2.4 (0.6 - 6.8)	2.9 (0.8 - 8.1)	-0.5 (-1.1, 0.1), 0.043
Iron studies (66596), TFT (66719) and Vitamin D (66833)			
Baseline	n=730, 4.3 (2.6-6.8)	n=754, 4.2 (2.7-6.7)	
0-6 months	2.3 (0.9 - 4.8)	2.6 (1.1 - 4.8)	-0.1 (-0.4, 0.1), 0.098
>6 to 12 months	2.7 (1.0 - 5.2)	3.2 (1.1 - 5.7)	-0.1 (-0.4, 0.1), 0.22
0-12 months	2.6 (1.1 - 4.9)	2.9 (1.4 - 5.1)	-0.1 (-0.4, 0.1), 0.16
TSH (66716), Vitamin D (66833) and Vitamin B12 (66838/66839)			
Baseline	n=449, 6.8 (3.3 - 12.3)	n=432, 7.0 (3.3 - 13.8)	
0-6 months	3.7 (1.3 - 8.2)	2.2 (1.0 - 7.6)	0.3 (-0.2, 0.8), 0.11

	>6 to 12 months	4.1 (1.3 - 11.2)	3.6 (1.1 - 8.8)	0.5 (-0.04, 1.0), 0.027
	0-12 months	4.1 (1.4 - 9.2)	3.7 (1.3 - 8.5)	0.3 (-0.2, 0.8), 0.20
Iron studies (66596) and Vitamin D (66833)				
	Baseline	n=750, 11.8 (8.1 - 16.9)	n=727, 11.5 (8.1 - 16.2)	
	0-6 months	8.5 (4.5 - 13.4)	7.8 (4.3 - 13.6)	0.3 (-0.3, 0.9), 0.22
	>6 to 12 months	9.4 (4.7 - 14.6)	9.0 (4.4 - 14.9)	0.7 (0.2, 1.2), 0.0021
	0-12 months	9.0 (4.9 - 13.9)	8.7 (4.6 - 14.2)	0.4 (-0.2, 1.0), 0.11
Iron studies (66596) and Vitamin B12 (66838/66839)				
	Baseline	n=688, 12.0 (8.5 - 17.9)	n=737, 12.2 (8.5 - 17.3)	
	0-6 months	10.3 (5.9 - 16.1)	9.4 (5.2 - 15.9)	1.0 (0.3, 1.7), <0.0001
	>6 to 12 months	12.8 (7.2 - 19.3)	12.1 (6.4 - 19.8)	1.0 (0.3, 1.8), 0.0016
	0-12 months	11.6 (6.9 - 17.6)	10.8 (6.1 - 17.0)	1.1 (0.4, 1.8), <0.0001
Iron studies (66596) and TFT (66719)				
	Baseline	n=574, 7.4 (4.8 - 10.9)	n=579, 7.2 (4.7 - 11.4)	
	0-6 months	5.9 (3.2 - 9.8)	6.3 (3.4 - 10.1)	-0.3 (-0.9, 0.3), 0.195
	>6 to 12 months	6.9 (3.5 - 11.6)	7.4 (4.4 - 12.4)	-0.5 (1.1, 0.3), 0.14
	0-12 months	6.4 (3.7 - 10.2)	7.0 (4.0 - 10.9)	-0.3 (-1.0, 0.4), 0.27
TSH (66716) and Vitamin D (66833)				
	Baseline	n=519, 7.6 (4.5 - 13.2)	n=483, 6.7 (3.8 - 12.3)	
	0-6 months	5.1 (2.2 - 10.4)	4.1 (1.8 - 8.6)	0.8 (0.2, 1.3), 0.0007
	>6 to 12 months	5.6 (2.3 - 11.5)	4.7 (2.0 - 10.5)	0.8 (0.2, 1.5), 0.0016
	0-12 months	5.5 (2.5 - 10.7)	4.7 (2.3 - 9.3)	0.7 (0.1, 1.3), 0.0062
		Intervention	Control	
Ferritin				
	Baseline	0.2 (0 - 1.4)	0.2 (0 - 1.2)	
	0-6 months	0.3 (0 - 5.5)	0.3 (0 - 4.8)	-0.5 (-0.2, 1.1), 0.073
	>6 to 12 months	0.3 (0 - 4.9)	0.3 (0 - 4.6)	0.4 (-0.2, 1.0), 0.12
	0-12 months	0.4 (0 - 5.5)	0.3 (0 - 4.9)	0.5 (-0.2, 1.1), 0.084
Iron studies (66596)				
	Baseline	66.7 (46.9 - 88.2)	66.7 (47.3 - 87.4)	
	0-6 months	58.8 (33.3 - 82.1)	58.0 (33.4 - 80.8)	-0.04 (-1.9, 1.8), 0.96
	>6 to 12 months	70.8 (40.5 - 96.7)	70.3 (42.9 - 97.1)	-0.2 (-2.2, 1.9), 0.85
	0-12 months	65.0 (37.7 - 88.0)	63.6 (38.7 - 88.3)	-0.1 (-2.1, 1.9), 0.91
TSH (66716)				
	Baseline	27.0 (17.6 - 39.2)	26.9 (17.3 - 39.5)	
	0-6 months	26.1 (15.7 - 39.0)	25.1 (15.5 - 37.2)	0.8 (0.01, 1.6), 0.016
	>6 to 12 months	30.0 (18.4 - 45.0)	29.8 (18.5 - 44.0)	1.1 (0.1, 2.0), 0.0056

	0-12 months	28.0 (17.4 - 41.7)	27.5 (17.5 - 40.3)	-0.7 (-0.1, 1.6), 0.044
TFT (66719)				
	Baseline	16.2 (10.0 - 25.3)	16.2 (9.7 - 25.2)	
	0-6 months	15.1 (9.0 - 24.6)	15.6 (9.0 - 24.2)	0.1 (-0.7, 1.0), 0.73
	>6 to 12 months	18.0 (10.8 - 28.2)	18.5 (11.0 - 29.0)	-0.1 (-1.0, 0.9), 0.84
	0-12 months	16.5 (10.2 - 26.0)	16.9 (10.2 - 26.1)	0.1 (-0.8, 1.0), 0.74
Vitamin D (66833)				
	Baseline	43.7 (28.4 - 58.7)	41.7 (26.3 - 57.0)	
	0-6 months	35.1 (19.1 - 52.8)	32.5 (17.1 - 49.7)	2.4 (1.4, 3.5), <0.0001
	>6 to 12 months	41.5 (22.3 - 62.2)	39.6 (20.4 - 59.1)	2.0 (0.7, 3.2), <0.0001
	0-12 months	38.0 (21.7 - 56.5)	36.2 (19.5 - 54.1)	2.1 (1.0, 3.3), <0.0001
Vitamin B12 (66838/66839)				
	Baseline	36.3 (23.2 - 50.6)	36.3 (23.1 - 51.0)	
	0-6 months	30.9 (16.9 - 48.2)	29.9 (16.1 - 46.4)	1.3 (0.3, 2.3), 0.0022
	>6 to 12 months	39.7 (22.6 - 59.8)	38.7 (22.1 - 58.0)	1.3 (0.1, 2.5), 0.0104
	0-12 months	34.6 (20.2 - 53.6)	34.2 (19.6 - 51.1)	1.4 (0.3, 2.5), 0.0020

Pathology tests and corresponding MBS items shown in column 1.

Table S7. Overall request rate for all targeted pathology test combinations (n=10)

	Intervention (n=5,135)	Control (n=597)	Main model ^a Adjusted mean difference (95% CI)	Adjusted model ^b Adjusted mean difference (95% CI)
	Median (Q1-Q3)	Median (Q1-Q3)		
Baseline	52.1 (39.0 - 68.5)	54.2 (39.9 - 69.4)		
0-6 months	41.1 (23.9 - 59.6)	57.8 (42.0 - 74.7)	-17.8 (-19.3, -16.4)	-18.0 (-19.5, -16.4)
>6-12 months	51.4 (30.9 - 72.2)	65.3 (46.7 - 84.3)	-16.3 (-18.0, -14.5)	-16.3 (-18.1, -14.5)
12 months	46.2 (27.7 - 64.8)	60.7 (44.8 - 78.8)	-17.3 (-18.9, -15.7)	-17.4 (-19.1, -15.7)

^a Estimates were adjusted for the baseline rate of all targeted pathology requests of each GP as well as remoteness and years of practice.

^b Main model with further adjustments for GP age, sex and baseline number of targeted pathology test combinations above the 90th percentile.

Table S8. Overall request rate for pathology test combinations that were not displayed for the main comparison

	Intervention (n=5,135)	Control ^c (n=597)	Main model ^a Adjusted mean difference (95% CI)	Adjusted model ^b Adjusted mean difference (95% CI)
	Median (Q1-Q3)	Median (Q1-Q3)		
Baseline	22.4 (13.6 - 33.3)	24.0 (14.7 - 35.2)		
0-6 months	18.6 (9.9 - 29.8)	25.4 (15.2 - 37.4)	-7.0 (-8.0, -6.1)	-7.1 (-8.1, -6.1)
>6-12 months	23.7 (13.0 - 36.8)	30.2 (18.9 - 42.1)	-6.6 (-7.7, -5.5)	-6.6 (-7.8, -5.5)
12 months	21.2 (11.8 - 32.9)	28.2 (17.8 - 39.4)	-6.8 (-7.9, -5.8)	-6.9 (-7.9, -5.8)

^a Estimates were adjusted for the baseline rate of not included pathology requests of each GP as well as remoteness and years of practice.

^b Main model with further adjustments for GP age, sex and baseline number of targeted pathology test combinations above the 90th percentile.

^c Includes combinations that would have not been included if randomised to the intervention group.

Table S9. Request rates at baseline and 0-6 months for prespecified subgroups

		Baseline rate of displayed pathology requests Median (IQR)		Rate of displayed pathology requests at 0-6 months Median (IQR)		Model based rates at 0-6 months Mean (SE) ^a		Adjusted mean difference (95% CI)
		Intervention	Control	Intervention	Control	Intervention	Control	
Gender								
	Male	25.5 (15.8 - 38.3)	27.4 (16.2 - 40.6)	15.3 (6.5 - 28.8)	27.2 (15.0 - 45.0)	15.8 (0.2)	28.0 (1.0)	-12.3 (-13.7, -10.9)
	Female	27.7 (16.6 - 41.2)	26.2 (17.5 - 41.8)	18.8 (9.2 - 33.3)	27.7 (16.8 - 40.9)	19.4 (0.2)	27.6 (0.7)	-8.3 (-9.5, -7.0)
Location								
	Metropolitan	27.1 (16.7 - 40.4)	26.5 (17.3 - 41.7)	18.2 (8.5 - 32.0)	27.8 (16.4 - 41.2)	18.2 (0.2)	27.9 (0.6)	-9.7 (-10.7, -8.7)
	Other	25.9 (14.6 - 39.8)	26.8 (17.1 - 41.9)	15.8 (7.2 - 39.5)	25.9 (17.4 - 44.6)	17.3 (0.4)	27.6 (1.6)	-10.3 (-12.7, -7.8)
Number of targeted pathology test combinations above the 90th percentile								
	Less (2-3)	24.0 (14.5 - 36.0)	23.8 (14.9 - 36.4)	15.1 (6.7 - 27.9)	25.1 (14.4 - 38.5)	15.5 (0.1)	25.1 (0.6)	-9.6 (-10.5, -8.6)
	More (4-10)	38.7 (26.8 - 52.7)	39.2 (26.0 - 47.4)	28.0 (15.2 - 44.3)	37.4 (25.4 - 50.3)	27.6 (0.4)	35.8 (1.1)	-8.2 (-10.3, -6.0)
Years of practice								
	<5	25.8 (14.2 - 36.5)	22.9 (14.3 - 34.5)	15.1 (6.7 - 28.8)	25.2 (12.0 - 35.4)	15.4 (0.3)	21.7 (1.2)	-6.3 (-8.2, -4.5)
	>=5 and <10	25.4 (15.9 - 30.9)	25.7 (18.5 - 39.0)	16.4 (7.4 - 29.9)	27.5 (15.4 - 37.8)	16.7 (0.3)	25.6 (1.0)	-8.8 (-10.6, -7.1)
	>=10 and <15	27.6 (17.2 - 40.2)	30.9 (17.6 - 42.1)	18.9 (9.2 - 33.0)	30.4 (18.0 - 44.0)	19.3 (0.4)	31.4 (1.5)	-12.1 (-14.5, -9.7)
	>=15	28.5 (17.1 - 42.8)	27.3 (17.6 - 44.0)	18.9 (8.8 - 33.9)	28.8 (17.2 - 47.4)	19.5 (0.2)	30.5 (1.0)	-11.0 (-12.6, -9.4)

^a Estimates based on mixed effect model, adjusted for the baseline level.

Table S10. Sensitivity analyses of the primary outcome for the main comparison

	Intervention	Control	Main model ^a		Adjusted model ^b	
	Median (Q1-Q3) rate	Median (Q1-Q3) rate	Adjusted mean difference (95% CI)	p-value	Adjusted mean difference (95% CI)	p-value
PP population	n=4793	n=597				
Baseline	26.9 (16.5 - 40.5)	26.6 (17.3 - 41.7)				
0-6 months	17.0 (7.9 - 30.9)	27.5 (16.5 - 42.2)	-10.3 (-11.2, -9.3)	<0.0001	-10.4 (-11.4, -9.4)	<0.0001
>6-12 months	21.3 (9.7 - 37.1)	30.7 (18.3 - 48.5)	-9.5 (-10.5, -8.4)	<0.0001	-9.5 (-10.7, -8.4)	<0.0001
12 months	19.1 (9.2 - 33.6)	28.8 (17.8 - 45.2)	-10.1 (-11.1, -9.1)	<0.0001	-10.2 (-11.2, -9.1)	<0.0001
Active practice ^c	n=4,937	n=570				
Baseline	26.9 (16.5 - 40.4)	26.5 (17.3 - 41.7)				
0-6 months	17.9 (8.4 - 31.5)	27.7 (17.0 - 42.2)	-10.8 (-11.7, -9.8)	<0.0001	-10.9 (-11.9, -9.9)	<0.0001
>6-12 months	21.9 (10.1 - 37.9)	30.9 (19.2 - 48.7)	-9.8 (-10.9, -8.7)	<0.0001	-9.9 (-11.0, -8.7)	<0.0001
12 months	19.8 (9.6 - 34.2)	29.0 (18.0 - 45.5)	-10.4 (-11.4, -9.4)	<0.0001	-10.5 (-11.6, -9.4)	<0.0001

^a Estimates were adjusted for the baseline rate, rurality and years of practice.

^b Main model with further adjustments for GP age, sex and baseline number of targeted pathology test combinations above the 90th percentile.

^c At least 500 consultations over the 6-month period.

Table S11. Baseline comparison between included and excluded GPs for per protocol analysis

	Total included in the primary analysis N=5,732	Included in the Per-protocol analysis N=5,390	Excluded from the Per-protocol analysis N=342	p.value
GP age (years)				0.022
Under 40	779 (13.6%)	732 (13.6%)	47 (13.7%)	
40 - 49	1,728 (30.1%)	1,602 (29.7%)	126 (36.8%)	
50 - 59	1,686 (29.4%)	1,609 (29.9%)	77 (22.5%)	
60 - 69	1,159 (20.2%)	1,088 (20.2%)	71 (20.8%)	
70 and over	380 (6.6%)	359 (6.7%)	21 (6.1%)	
Gender (self-reported)				0.57
Female	3,761 (65.6%)	3,528 (65.5%)	233 (68.1%)	
Male	1,969 (34.4%)	1,860 (34.5%)	109 (31.9%)	
Unknown	2 (0.03%)	2 (0.04%)	0 (0.0%)	
Geographical region				
Metropolitan	4,779 (83.4%)	4,484 (83.2%)	295 (86.3%)	0.33
State				0.089
Australian Capital Territory (ACT)	114 (2.0%)	106 (2.0%)	8 (2.3%)	
New South Wales (NSW)	1,935 (33.8%)	1,841 (34.2%)	94 (27.5%)	
Northern Territory (NT)	15 (0.3%)	13 (0.2%)	2 (0.6%)	
Queensland (QLD)	1,051 (18.3%)	972 (18.0%)	79 (23.1%)	
South Australia (SA)	380 (6.6%)	356 (6.6%)	24 (7.0%)	
Tasmania (TAS)	115 (2.0%)	104 (1.9%)	11 (3.2%)	
Victoria (VIC)	1,538 (26.8%)	1,445 (26.8%)	93 (27.2%)	
Western Australia (WA)	582 (10.2%)	551 (10.2%)	31 (9.1%)	
N/A	2 (0.03%)	2 (0.04%)	0 (0.0%)	
Years of practicing, median (Q1 - Q3)	12.7 (6.3 - 29.3)	12.8 (6.3 - 29.3)	11.7 (6.7 - 26.3)	0.43
Total Category 1 patient consultations at baseline median (Q1 - Q3)	4,982 (3,088 - 7,563)	4,417 (2,866 - 7,006)	5,021 (3,102 - 7,599)	0.011
Total audited pathology combinations, median (Q1 - Q3)	2 (2 - 3)	2 (2 - 3)	3 (2 - 3)	0.94
Overall baseline requesting rate, per 1000 consultations, median (Q1 - Q3)	52.6 (39.2-68.7)	52.4 (39.1-68.7)	54.1 (41.0-68.1)	0.57
Overall requesting rate of displayed combinations, per 1,000 consultations, median (Q1 - Q3)	26.9 (16.4 - 40.5)	26.8 (16.5 - 40.5)	27.2 (14.5 - 40.5)	0.43
Study group				<0.0001
Control	597 (10.4%)	597 (10.4%)	0	
P+CPD	621 (10.8%)	575 (10.7%)	46 (13.5%)	
L only	657 (11.5%)	612 (11.4%)	45 (13.2%)	
L+C	660 (11.5%)	618 (11.5%)	42 (12.3%)	
P+C+CPD	668 (11.7%)	628 (11.7%)	40 (11.7%)	
P only	611 (10.7%)	559 (10.4%)	52 (15.2%)	
L+C+CPD	626 (10.9%)	583 (10.8%)	43 (12.6%)	
P+C	662 (11.5%)	620 (11.5%)	42 (12.3%)	
L+CPD	630 (11.0%)	598 (11.1%)	32 (9.4%)	

P- Pamphlet; C- Cost information; L- Letter; CPD – Continuing Professional Development (CPD)-accredited education.

Table S12. Baseline comparison between included and excluded GPs based on whether still active or not

	Total included in the primary analysis N=5,732	Included in the sensitivity analysis (still active) N=5,507	Excluded from the sensitivity analysis (not active) N=225	p.value
GP age (years)				<0.0001
Under 40	779 (13.6%)	704 (12.8%)	75 (33.3%)	
40 - 49	1,728 (30.1%)	1,677 (30.5%)	51 (22.7%)	
50 - 59	1,686 (29.4%)	1,640 (29.8%)	46 (20.4%)	
60 - 69	1,159 (20.2%)	1,132 (20.6%)	27 (12.0%)	
70 and over	380 (6.6%)	354 (6.4%)	26 (11.6%)	
Gender (self-reported)				0.014
Female	3,761 (65.6%)	3,593 (65.2%)	168 (74.7%)	
Male	1,969 (34.4%)	1,912 (34.7%)	57 (25.3%)	
Unknown	2 (0.03%)	2 (0.04%)	0 (0.0%)	
Geographical region				
Metropolitan	4,779 (83.4%)	4,594 (83.4%)	185 (82.2%)	0.87
State				0.034
Australian Capital Territory (ACT)	114 (2.0%)	113 (2.1%)	1 (0.4%)	
New South Wales (NSW)	1,935 (33.8%)	1,868 (33.9%)	67 (29.8%)	
Northern Territory (NT)	15 (0.3%)	13 (0.2%)	2 (0.9%)	
Queensland (QLD)	1,051 (18.3%)	997 (18.1%)	54 (24.0%)	
South Australia (SA)	380 (6.6%)	359 (6.5%)	21 (9.3%)	
Tasmania (TAS)	115 (2.0%)	109 (2.0%)	6 (2.7%)	
Victoria (VIC)	1,538 (26.8%)	1,488 (27.0%)	50 (22.2%)	
Western Australia (WA)	582 (10.2%)	558 (10.1%)	24 (10.7%)	
N/A	2 (0.03%)	2 (0.04%)	0 (0.0%)	
Years of practicing, median (Q1-Q3)	12.7 (6.3-29.3)	12.8 (6.4-29.3)	9.2 (4.7-30.2)	0.032
Total Category 1 patient consultations at baseline median (Q1-Q3)	4,982 (3,088-7,563)	5,137 (3,226-7,663)	1,623 (1,003-2,784)	<0.0001
Total audited pathology combinations, median (Q1 - Q3)	2 (2-3)	2 (2-3)	3 (2-3)	0.51
Overall baseline requesting rate, per 1000 consultations, median (Q1-Q3)	52.6 (39.2-68.7)	52.6 (39.3-68.6)	51.1 (35.0-69.2)	0.35
Study group				0.52
Control	597 (10.4%)	570 (10.4%)	27 (12.0%)	
P+CPD	621 (10.8%)	589 (10.7%)	32 (14.2%)	
L only	657 (11.5%)	627 (11.4%)	30 (13.3%)	
L+C	660 (11.5%)	634 (11.5%)	26 (11.6%)	
P+C+CPD	668 (11.7%)	643 (11.7%)	25 (11.1%)	
P only	611 (10.7%)	589 (10.7%)	22 (9.8%)	
L+C+CPD	626 (10.9%)	602 (10.9%)	24 (10.7%)	
P+C	662 (11.5%)	640 (11.6%)	22 (9.8%)	
L+CPD	630 (11.0%)	613 (11.1%)	17 (7.6%)	

P- Pamphlet; C- Cost information; L- Letter; CPD – Continuing Professional Development (CPD)-accredited education.

Table S13. Overall request rate for the main comparison and according to each intervention factor for female gender

	Intervention (n=3,377)	Control ^c (n=384)	Main model ^a
	Median (Q1 - Q3)	Median (Q1 - Q3)	Adjusted rate difference (95% CI), p.value
Overall			
Baseline	27.7 (16.6-41.2)	26.2 (17.5-41.8)	
0-6 months	18.8 (9.2-33.3)	27.7 (16.8-40.9)	-8.3 (-9.5 to -7.1), <0.0001
>6 to 12 months	23.0 (10.9-39.5)	31.9 (19.3-49.4)	-7.7 (-9.0 to -6.3), <0.0001
0-12 months	20.9 (10.6-35.7)	29.2 (18.0-44.3)	-8.3 (-9.6 to -7.0), <0.0001
	Intervention ^d	Control ^e	Main model ^a
	Median	Median	Adjusted rate difference
	(Q1 - Q3)	(Q1 - Q3)	(98.3% CI), p-value
CPD-accredited education	Yes (n=1,667)	No (n=1,710)	
Baseline	27.7 (16.3-42.1)	27.6 (16.9-40.8)	
0-6 months	18.3 (8.8-34.0)	19.5 (9.7-32.7)	-0.2 (-1.2, 0.7), 0.55
>6 to 12 months	22.3 (10.8-39.9)	23.6 (11.1-38.8)	-0.2 (-1.3, 0.8), 0.63
0-12 months	20.3 (10.2-36.0)	21.5 (10.9-35.4)	-0.4 (-1.4, 0.6), 0.36
Cost information	Yes (n=1,737)	No (n=1,640)	
Baseline	27.6 (16.4-41.0)	27.7 (16.7-41.4)	
0-6 months	18.7 (9.4-33.7)	19.1 (8.9-32.9)	0.4 (-0.5, 1.3), 0.30
>6 to 12 months	22.8 (10.8-39.9)	23.2 (11.0-38.8)	-0.8 (-1.8, 0.2), 0.069
0-12 months	20.7 (10.5-36.1)	21.1 (10.7-35.0)	-0.9 (-1.1, 0.9), 0.83
Feedback format	Pamphlet (n=1,696)	Letter (n=1,681)	
Baseline	27.9 (17.0-40.9)	27.5 (16.4-41.4)	
0-6 months	18.9 (9.1-33.0)	18.8 (9.2-33.7)	0.2 (-0.8, 1.1), 0.69
>6 to 12 months	23.1 (11.0-38.9)	22.8 (10.8-39.8)	0.6 (-0.5, 1.6), 0.19
0-12 months	21.1 (10.6-35.1)	20.9 (10.6-36.2)	0.2 (-0.8, 1.1.2), 0.66

^a Estimates were adjusted for the baseline rate of displayed pathology requests of each GP as well as remoteness and years of practice.

^c Includes combinations that would have been included if randomised into the intervention group.

^d Includes those who received intervention based on specific factor.

^e Includes those randomised in the intervention arm who did not receive the specific intervention.

Table S14. Overall request rate for the main comparison and according to each intervention factor for male gender

	Intervention (n=1,757)	Control (n=212)	Main model ^a
	Median (Q1 - Q3)	Median (Q1 - Q3)	Adjusted rate difference (95% CI), p.val
Overall			
Baseline	25.5 (15.8-38.3)	27.4 (16.2-40.6)	
0-6 months	15.3 (6.5-28.8)	27.2 (15.0-45.0)	-12.2 (-13.7 to -10.8), <0.0001
>6 to 12 months	19.6 (8.2-34.6)	29.1 (17.6-46.4)	-11.3 (-13.0 to -9.7), <0.0001
0-12 months	17.4 (7.7-31.4)	28.5 (16.8-46.7)	-11.8 (-13.3 to -10.3), <0.0001
	Intervention^d	Control^e	Main model^a
	Median	Median	Adjusted rate difference
	(Q1 - Q3)	(Q1 - Q3)	(98.3% CI), p-value
CPD-accredited education	Yes (n=877)	No (n=880)	
Baseline	25.2 (15.2-38.3)	25.7 (16.6-38.6)	
0-6 months	15.8 (6.5-29.4)	14.6 (6.6-28.4)	0.1 (-0.9, 1.2), 0.74
>6 to 12 months	19.3 (7.9-34.5)	20.0 (8.6-34.9)	-0.2 (-1.4, 1.0), 0.74
0-12 months	17.3 (7.7-31.3)	17.5 (7.8-31.6)	-0.2 (-1.3, 0.9), 0.68
Cost information	Yes (n=879)	No (n=878)	
Baseline	25.5 (15.9-38.8)	25.5 (15.4-38.1)	
0-6 months	15.1 (6.5-28.3)	15.4 (6.6-29.3)	-0.2 (-1.2, 0.8), 0.62
>6 to 12 months	20.0 (7.9-35.6)	19.3 (8.5-34.2)	-0.4 (-1.6, 0.8), 0.43
0-12 months	17.2 (7.5-32.5)	17.5 (7.9-30.9)	-0.3 (-1.4, 0.8), 0.48
Feedback format	Pamphlet (n=865)	Letter (n=892)	
Baseline	25.6 (16.4-39.2)	25.4 (15.3-37.5)	
0-6 months	16.8 (6.8-31.2)	14.1 (6.4-26.7)	1.4 (0.4, 2.4), 0.0009
>6 to 12 months	20.9 (8.8-36.3)	18.2 (7.8-33.1)	1.4 (0.2, 2.6), 0.0053
0-12 months	18.9 (8.1-33.7)	16.5 (7.3-29.4)	1.4 (0.3, 2.5), 0.00027

^a Estimates were adjusted for the baseline rate of displayed pathology requests of each GP as well as remoteness and years of practice.

^c Includes combinations that would have been included if randomised into the intervention group.

^d Includes those who received intervention based on specific factor.

^e Includes those randomised in the intervention arm who did not receive the specific intervention.

Table S15. Inter-cluster correlation (ICC) coefficients with corresponding 95% CIs for the main outcome

ICC (95% CI)	
Overall (all test combined)	
0-6 months	0.05 (0.02-0.10)
>6 to 12 months	0.03 (0.01-0.10)
0-12 months	0.05 (0.02-0.10)
Main outcome by factor	
CPD-accredited education	
0-6 months	0.05 (0.03-0.10)
>6 to 12 months	0.04 (0.01-0.10)
0-12 months	0.05 (0.02-0.10)
Cost information	
0-6 months	0.05 (0.03-0.10)
>6 to 12 months	0.04 (0.01-0.10)
0-12 months	0.05 (0.02-0.10)
Feedback	
0-6 months	0.05 (0.03-0.10)
>6 to 12 months	0.04 (0.01-0.10)
0-12 months	0.05 (0.02-0.10)
Main comparison at 0-6 months for each pathology combination	
TSH (66716) and Vitamin D (66833)	0
TSH (66716) and Vitamin D (66833) and Vitamin B12 (66838/66839)	0.11 (0.02-0.43)
Iron studies (66596) and Vitamin D (66833)	0.03 (0.002-0.39)
Iron studies (66596) and Vitamin B12 (66838/66839)	0.02 (0.00-0.60)
Iron studies (66596) and TFT (66719)	0.06 (0.01-0.29)
Iron studies (66596), Vitamin D (66833) and Vitamin B12 (66838/66839)	0.148 (0.08-0.26)
Iron studies (66596), TSH (66716) and Vitamin D (66833)	0.09 (0.03-0.25)
Iron studies (66596), Thyroid Function Tests (TFT) (66719) and Vitamin B12 (66838/66839)	0.02 (0.00-0.85)
Iron studies (66596), TFT (66719) and Vitamin D (66833)	0.11 (0.04-0.29)
Iron studies (66596), Thyroid Stimulating Hormone (TSH) (66716) and Vitamin B12 (66838/66839)	0.14 (0.04-0.37)